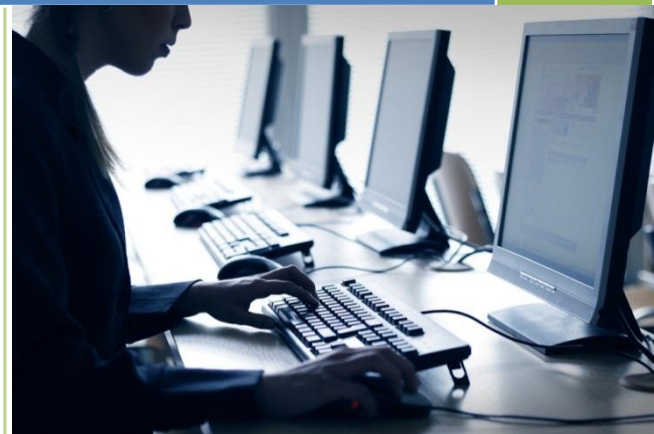


CYBERSECURITY CAPSTONE SIMULATION

Application Model Reference



Student Edition



University of Maryland University College

Version 4.2 (April 24, 2013)

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1. Introduction

Welcome to the Cybersecurity Capstone Simulation (CCS).

1.1 About this Document

This reference is your guide to the CCS model. It details:

- The theoretical constructs of the model at the core of the CCS
- The calculation methods used

1.2 Prerequisites

This document is designed to help you, the student, understand the model that underlies the Cybersecurity Capstone Simulation, hereafter referred to as the CCS in this document.

Please use this reference in conjunction with the Student Manual. Reading the manual first is recommended.

1.3 CCS Documentation

The following documents accompany the CCS.

Table 1: CCS Documentation

#	Document	Description
1.	Application Model Reference (this document)	A reference document that details the working of the application and the elements that go into its calculations.
2.	Student Manual	A document that details the CCS structure, the task flows, best practices, and the student console user interface.

2. Basics of the CCS Model

This section details the basics of the CCS model.

2.1 Reviewing Model Components

Let's briefly review the components of the CCS model.

Table 2: Model Components

Component	Description
Decisions	You will make these every round; this will change how your systems behave. These are organized into groups called categories, which are then again clubbed into three supergroups: technical decision categories, policy decision categories, and other decision categories.
Events	Events triggered by the simulation that affect the teams and the virtual USA. They are defined to create certain outcomes in the CCS.
Indicators	Provide feedback to you on how your teams' systems and the virtual USA are doing in terms of cybersecurity and related aspects. Are generally measured as indices in the range of 0 to 200; some financial indicators like Budget are measured in dollars.
Outcomes	They are the results of the interaction between the events and the decisions; they affect the indicators in the CCS.
Round	One pass or turn of decision input, event impact, and outcome calculation.

3. Decision Reference

This section details the contents of the decisions area of the CCS.

Decisions in the CCS are of two types:

Numerical inputs: Wherever a numerical input is required; e.g., *Spending on Kerberos servers* where you have to input a value between cost ranges specific to that decision.

Dropdowns: Whenever you have to make a single choice out of the options available; e.g., the decision *Encryption Strength* has options of:

- 32 bits
- 64 bits
- 128 bits

For this part, the reference we need to use is the ***decision to indicator mapping***, with sections 1.1 through 3.5 of this document.

Every decision impacts one or more indicators based on the option selected by the user or the input value entered in case of a numerical input. Associated with the variable is the degree of impact which lies in the range of -5 to 5. This relationship defines how the inputs entered by the user change the indicators in the model.

Additionally, the points below need to be taken into consideration:

- The dropdown options are not arranged in cost-ascending or cost-descending order; do not use order as an indication of cost. Refer the actual cost figures or check the in-simulation budget changes.
- The decision option providing the most security is not necessarily the most costly. It may be possible with some decisions to have diminishing returns of security vs. cost.
- You should not mechanically choose the last option because it is necessarily the “best”; you will need to think through the options. For example, a decision on frequency of patch updates would have “yearly” as the last option, but an option like “weekly” is actually more secure.
- Causal relationships and their degree of impact upon the indices in the CCS will sometimes be difficult for you to identify. This is because in the current practice of cybersecurity, decisions are sometimes made with some uncertainty (e.g., lack of perfect information and other factors).

- For example, you may find that the relationships in the simulation are not readily apparent among some events, decision controls, and the resulting outputs of a round.

The decision indicator tables start from the next page, organized by team.

3.1 Avisitel

Table 3: Avisitel Decision Reference

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authentication	Kerberos servers spending	How much will you spend on Kerberos servers for authentication?	Minimum	150,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	400,000	10,000	
Authentication	Key distribution centers spending	How much will you spend on key distribution centers for authentication?	Minimum	10,000	4,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	25,000	8,000	
Backup	RAID levels	What's the RAID level of your server backup?	0	5,000	10,000	<ul style="list-style-type: none"> • Performance • Compliance • Downtime
			1	10,000	15,000	
			5	15,000	17,500	
			6	17,500	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Backup	Remote backup spending	Choose the amount to spend on remote backup services.	Minimum	10,000	40,000	<ul style="list-style-type: none"> • Performance • Downtime • Compliance
			Maximum	20,000	80,000	
Data Encryption	Level of encryption	What is the average scale of encryption used across the organization?	No encryption	10,000	-	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			File	20,000	5,000	
			Folder	30,000	14,000	
			Drive	35,000	25,000	
Data Encryption	Encryption strength in bits	The strength of encryption you will use; the higher the bit strength, the stronger the encryption.	32 bits	10,000	10,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			64 bits	20,000	15,000	
			128 bits	25,000	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Load Management	DDOS protection through delayed binding	Delay binding to protect against DDOS attacks.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	30,000	25,000	
Load Management	HTTP security through load balancing	Use load balancing to improve security.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	60,000	20,000	
Network Isolation	Isolate affected areas of the network as needed	Choose whether to isolate areas of the network affected by cyber or physical attacks.	Yes	25,000	5,000	<ul style="list-style-type: none"> Contribution to National Security Index Network Load Customer Satisfaction Downtime Popular Sentiment
			No	-	-	
Network Isolation	Period of isolation in weeks	How long will you isolate affected areas of the network?	1	10,000	100,000	<ul style="list-style-type: none"> Contribution to National Security Index Network Load Customer Satisfaction Downtime Popular Sentiment
			2	20,000	200,000	
			3	30,000	300,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Patch Management	Frequency of patch management	Determine the frequency of rolling out updates to systems.	Critical updates only	10,000	10,000	<ul style="list-style-type: none"> • Productivity • Performance • Technical Security Index
			Critical and important updates	20,000	20,000	
			All updates	40,000	40,000	
Patch Management	Degree of patch testing prior to installation	How rigorously will you test patches before installing them?	Low	10,000	5,000	<ul style="list-style-type: none"> • Performance • Technical Security Index
			Medium	20,000	10,000	
			High	40,000	15,000	
Patch Management	Trustworthiness of patch	Will you rely only on official patches, or are you willing to use unofficial or community workarounds?	Unofficial	5,000	2,500	<ul style="list-style-type: none"> • Downtime • Performance
			Trusted	10,000	5,000	
			Official	15,000	7,500	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Role Based Access Control	Degree of role-based access control	What is the degree of implementation of access control by employee role?	Low	20,000	10,000	<ul style="list-style-type: none"> Technical Security Index Employee Morale
			Medium	30,000	20,000	
			High	44,000	30,000	
Virtualization OR Cloud Computing	Choose virtualization or cloud computing	Choose virtualization or cloud computing for your systems to improve security.	Virtualization	10,000	5,000	Technical Security Index
			Cloud computing	50,000	10,000	
If Virtualization Chosen	Degree of virtualization	To what degree will you implement virtualization?	Limited	2,000	10,000	Technical Security Index
			Significant	7,000	20,000	
			Full	20,000	40,000	
If Virtualization Chosen	Spending on underlying physical network	How much will you spend on the underlying physical network?	Minimum	10,000	-	Technical Security Index
			Maximum	50,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Virtualization Chosen	Degree of isolation of network	How isolated is the network under the virtualization schema?	Minor	10,000	20,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	30,000	30,000	
			Complete	60,000	50,000	
If Virtualization Chosen	Traffic monitoring on network	Choose the extent of traffic monitoring on the network.	Limited	10,000	5,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Significant	20,000	20,000	
			Full	30,000	30,000	
If Cloud Computing Chosen	Cloud hosting model	Choose the cloud hosting model for your systems. Will you pay more for a more secure private infrastructure or share deployment with other companies for less cost?	Private	22,000	12,571	<ul style="list-style-type: none"> Technical Security Index Performance
			Hybrid	16,500	8,250	
			Public	8,800	6,600	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Cloud Computing Chosen	Services offered by the cloud	At what level of engagement will you operate off the cloud? Will you stick with software, or will you go all the way to infrastructure?	Software as a service	10,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Platform as a service	20,000	30,000	
			Infrastructure as a service	40,000	60,000	
Firewall	Filtering strictness	How strict is the firewall configured to be?	Low	5,000	5,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Performance
			Medium	10,000	7,500	
			Medium-high	12,500	10,000	
			High	17,500	12,500	
DNS Redundancy	DNS server redundancy	Enable DNS server redundancy to reduce downtime.	Yes	10,000	15,000	Downtime
			No	5,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
DNS Redundancy	Split DNS topology	Use a split DNS topology to reduce downtime.	Yes	5,000	15,000	Downtime
			No	10,000	-	
Database Security	Frequency of forcing password changes in days	How frequently does the database ask for a change of password?	15	40,000	5,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			30	30,000	5,000	
			60	20,000	5,000	
			90	10,000	5,000	
Database Security	Degree of separation of roles for admin and operator roles	Choose to separate admin and operator roles for database systems.	None	10,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited	20,000	250,000	
			Complete	30,000	350,000	
Database Security	Control privileges	Are database control privileges restricted or distributed?	Restricted	10,000	90,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Distributed	5,000	180,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Database Security	OS services and associated ports	Will you enable or disable database-related OS services and associated ports?	Disable	-	-	<ul style="list-style-type: none"> Productivity Performance Technical Security Index
			Enable	-	-	
Database Security	Database honeypots	Will you employ database honeypots to trap and redirect attacks?	Disable	-	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Enable	-	-	
IDPS	Type of intrusion detection system to install	Will you employ a network-based IDS, a host-based IDS, or both?	Network-based intrusion detection (NIDS)	10,000	100,000	Technical Security Index
			Host-based intrusion detection (HIDS)	30,000	80,000	
			Both	36,000	160,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
IDPS	Class of honeypot to deploy	Will you use a production honeypot or go for a research honeypot with better analytics?	Production honeypot	20,000	90,000	Technical Security Index
			Research honeypot	10,000	70,000	
IDPS	Strength of honeypot to deploy	How strong is the honeypot you deploy?	Pure honeypot	10,000	90,000	Technical Security Index
			Low interaction honeypot	20,000	60,000	
			High interaction honeypot	30,000	90,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	IT team size	What strength will you keep your IT teams at, in relation to the industry average?	Less than average	10,000	600,000	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			Average	30,000	900,000	
			More than average	50,000	1,400,000	
Hiring and Employee Policy	Full-time employees as a percentage of the workforce	Will you choose to bolster your IT team with temporary or part-time hires?	All	8,800	4,224	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			0.9	16,500	3,960	
			0.8	22,000	5,867	
Hiring and Employee Policy	Hiring by average experience in years	What's the average experience you're looking for when you hire for IT teams?	3	8,800	12,941	Internal Security Index
			5	16,500	21,000	
			7	22,000	26,400	
			8	24,000	27,429	
			9	25,000	29,310	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Forced rotation of employees	Will you make employee rotation mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	25,000	45,000	
Hiring and Employee Policy	Forced vacation for employees	Will you make employee vacations mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	75,000	85,000	
Advisory Subscription and Federal Help	Degree of advisory referral	To what degree does your organization rely on security advisories from the federal government?	None	-	-	Technical Security Index
			Limited	30,000	150,000	
Advisory Subscription and Federal Help	Reliance on federal government support	To what degree will you rely on federal government support?	None	-	-	<ul style="list-style-type: none"> Technical Security Index Reputation
			For critical issues only	300,000	170,000	
			Ongoing	400,000	250,000	
Training	Training by funding	What is the extent of funding for cybersecurity training?	Minimum	1,000	50,000	<ul style="list-style-type: none"> Internal Security Index Productivity Employee Morale
			Maximum	2,000	100,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training Incentives	Average compensation bonus as a fraction of technical certification fees	How much will you reimburse employees for technical certification for security training?	25% of fees	5,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			50% of fees	10,000	40,000	
			75% of fees	15,000	60,000	
			100% of fees	20,000	80,000	
Training Incentives	Link training outcomes to promotion	Will you link training outcomes to promotion?	Yes	10,000	10,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	
Training Incentives	Link training outcomes to evaluation	Will you link training outcomes to evaluation?	Yes	15,000	7,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training and Auditing	Focus on training area: network vulnerabilities	Choose whether to focus your security auditing efforts on network vulnerabilities, controls, encryption, and penetration.	Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: controls		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: encryption		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: penetration testing		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Frequency of physical audits of the equipment	How often will you run physical audits of system equipment?	Every three months	10,000	20,000	Technical Security Index
			Every six months	7,500	10,000	
			Once a year	5,000	5,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Degree of IT data storage redundancy	How much redundancy will you build in for IT data storage?	Low	5,000	5,000	Disaster Readiness
			Medium	10,000	10,000	
			High	15,000	20,000	
Business Continuity Planning	Degree of IT network redundancy	How much redundancy will you build in for IT networks?	Low	7,500	20,000	Disaster Readiness
			Medium	12,500	30,000	
			High	20,000	50,000	
Business Continuity Planning	Levels of power backup redundancy	How much redundancy will you build in for power backup?	1	5,000	25,000	Disaster Readiness
			2	10,000	45,000	
			3	15,000	67,500	
Business Continuity Planning	Number of backup sites	How many backup sites will you maintain?	1	5,000	75,000	Disaster Readiness
			2	10,000	150,000	
			3	15,000	200,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Number of redundant backup communication links	How many backup communication links will you maintain?	1	5,000	10,000	Disaster Readiness
			2	10,000	17,500	
			3	15,000	25,000	
Business Continuity Planning	Policy review frequency in months	How often will you review disaster recovery policy?	3	-	100,000	Disaster Readiness
			6	-	75,000	
			9	-	50,000	
			12	-	25,000	
Information Sharing	Degree of information sharing on attacks	To what extent does the organization share cybersecurity attack information publicly?	High - full disclosure	8,800	1,760	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	16,500	4,125	
			Low - no disclosure	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing	Degree of non-crisis information sharing	To what extent does the organization share routine cybersecurity information publicly?	High - full disclosure	16,500	3,536	<ul style="list-style-type: none"> • Profitability • Disaster Readiness
			Medium - non-sensitive disclosure	8,800	1,760	
			Low - no disclosure	-	-	
Public Relations	Spending on public relations	How much will you spend on public relations?	Minimum	50,000	25,000	Reputation
			Maximum	100,000	100,000	
Emergency Bypass Policy	Spending on emergency bypass policy	How much will you spend on emergency bypass policy?	Minimum	5,000	1,000	Disaster Readiness
			Maximum	10,000	2,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Emergency Bypass Policy	Response to violations of typical separation of duties protocol	What is the response to violations of typical Separation of Duties protocol?	Not allowed	25,000	12,500	<ul style="list-style-type: none"> • Technical Security Index • Disaster Readiness
			Permitted with limitations	15,000	20,000	
			Allowed	2,500	35,000	
Emergency Bypass Policy	Violation penalties	What punitive actions will you use for violations of emergency bypass policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Information Sharing Policy	No. of people in groups to overlook and enforce internal information sharing	How many people will you put in groups to overlook and enforce information sharing?	2	17,600	12,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			3	33,000	22,164	
			4	44,000	30,000	
			5	48,000	31,304	
			6	50,000	30,357	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Internal information sharing by role-based access control	How restrictive is the system for internal sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			Limited access	10,000	35,000	
			Open system	1,000	-	
Information Sharing Policy	Degree of external information sharing	How restrictive is the system for external sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Customer Satisfaction • Compliance
			Limited access	10,000	35,000	
			Open system	1,000	-	
Information Sharing Policy	Frequency of disclosure for InfraGard communication in days	How frequently will you share information for the InfraGard service of information sharing between private and public entities?	7 days	30,000	2,500	<ul style="list-style-type: none"> • Contribution to National Security Index • Profitability
			14 days	25,000	5,000	
			21 days	12,500	7,500	
			28 days	10,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Violation penalties	What punitive actions will you use for violations of information sharing policy?	Warnings	-	-	Employee Morale
			Fines	-	-	
			Suspensions	-	-	
			Termination	-	-	
Breach Notification Policy	Degree of openness of breach notification	How open is your organization about breaches that have happened to its systems?	All incidents	24,000	50,000	<ul style="list-style-type: none"> • Reputation • Customer Satisfaction • Contribution to National Security Index
			Critical and significant incidents	22,000	35,000	
			Only critical incidents	16,500	20,000	
			None of the incidents	8,800	0	
Breach Notification Policy	Investigative agencies to call in for major security breaches	Which investigative agencies will you approach for major security breaches?	Private investigators	8,800	12,571	<ul style="list-style-type: none"> • Reputation • Employee Morale • Contribution to National Security Index • Downtime
			Forensic investigators	16,500	24,750	
			CERT	-	-	
			FBI/NSA	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Breach Notification Policy	Violation penalties	What punitive actions will you use for violations of breach notification policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Information Privacy Policy	Privacy program investment spending	How much will you spend on your organization's privacy program?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	50,000	10,000	
Information Privacy Policy	Appoint a dedicated privacy officer	Will you appoint a dedicated privacy officer?	Yes	8,800	10,560	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			No	-	-	
Information Privacy Policy	Privacy training spending for employees	How much will you spend on training employees on privacy policies?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	40,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Degree of information and record retention	What sort of information will you retain?	Critical information	25,000	20,000	<ul style="list-style-type: none"> • Performance • Employee Morale
			Operational information	15,000	75,000	
			All information	37,500	110,000	
Information Privacy Policy	Violation penalties	What punitive actions will you use for violations of information privacy policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
General Access Policies	Degree of freedom given to employees regarding communications over the Internet	How free are your employees to communicate over the Internet?	Restricted	12,500	50,000	<ul style="list-style-type: none"> • Employee Morale • Productivity
			Time-limited	12,500	50,000	
			Free	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Degree of freedom over browsing non-business sites	How free are your employees to browse non-business sites?	Restricted	5,000	50,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	10,000	50,000	
			Free	-	-	
General Access Policies	Degree of logging of Internet access and other system actions and accesses	Choose the degree to which Internet access and other system actions and access are logged.	None	-	-	<ul style="list-style-type: none"> Internal Security Index Employee Morale
			Limited actions	10,000	20,000	
			Critical system access only	25,000	75,000	
			All actions	50,000	125,000	
General Access Policies	Number of permitted login attempts	Choose the number of permitted login attempts.	3	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			5	-	-	
			7	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Password validity in days	How long will passwords set be valid?	15	20,000	30,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			30	20,000	15,000	
			45	20,000	10,000	
General Access Policies	Password length requirements	How many characters long should the password be?	4	20,000	10,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			6	30,000	10,000	
			8	45,000	10,000	
General Access Policies	Non-use of prior passwords	How many prior passwords are set to be invalid for use?	1	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			3	-	-	
			6	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Violation penalties	What punitive actions will you use for violations of general access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Physical Security	Physically isolate rooms containing important infrastructure	Control the degree of physical access to servers.	Free access	10,000	-	Technical Security Index
			Limited access	25,000	20,000	
			Restricted access	30,000	15,000	
Physical Security	Restricting physical access through role based access control	Control the degree of physical access to servers through role-based access control.	Free access	5,000	-	<ul style="list-style-type: none"> • Productivity • Disaster Readiness • Technical Security Index
			Limited access	12,500	2,000	
			Restricted access	15,000	15,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Degree of access given to visitors	Control the degree and quality of access for visitors.	Free access	10,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited access	20,000	10,000	
			Accompanied free access	30,000	150,000	
			Accompanied limited access	40,000	250,000	
			Restricted access	50,000	300,000	
Physical Security	Violation penalties	What punitive actions will you use for violations of physical security policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Degree of remote access by employee grade	For which employee grades is remote access available?	Executive management only	10,000	2,500	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Upper management	15,000	7,500	
			Middle management	20,000	25,000	
			All professional staff members	35,000	100,000	
Remote Access Policy	Access privileges permitted	What are the maximum remote access privileges allowed?	Low - read only	10,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Medium - read/write	15,000	5,000	
			High - read/write/delete	20,000	10,000	
			Very high - administrator level	35,000	10,000	
Remote Access Policy	Violation penalties	What punitive actions will you use for violations of remote access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authorized Software Policy	Type of software permitted for use by employees	How lenient are you in terms of software usage?	Freeware	-	-	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Games	20,000	30,000	
			Open-source	-	-	
			Approved software	100,000	150,000	
Authorized Software Policy	Software evaluation frequency in months	How frequently will you evaluate systems for presence of unauthorized software?	6	25,000	85,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			12	35,000	50,000	
			18	45,000	40,000	
Authorized Software Policy	Violation penalties	What punitive actions will you use for violations of authorized software policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Systems Development Testing	Intensity of quality assurance testing	How intense is your quality assurance testing?	Low	40,000	50,000	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Medium	60,000	150,000	
			High	90,000	300,000	
Systems Development Testing	Degree of reliance on external vendor	Choose the degree of reliance on external vendors for systems development testing.	Usability and other minor testing	10,000	50,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Supplementary testing	20,000	100,000	
			Comprehensive testing	30,000	200,000	
Antivirus Policy	Quality of antivirus solution used	Choose the quality of the antivirus solution used across the organization.	Baseline	30,000	50,000	<ul style="list-style-type: none"> Performance Productivity Technical Security Index
			Strong	50,000	100,000	
			State-of-the-art	70,000	180,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Antivirus Policy	Frequency of scans	How frequently does the antivirus scan run?	Multiple times per day	24,000	28,800	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Once daily	22,000	3,846	
			Once per week	16,500	15,000	
			Once per month	8,800	8,800	
Antivirus Policy	Frequency of patch updates	How frequently will you update your antivirus solution with patches?	Always once released	22,000	66,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Only for major and critical updates	16,500	39,286	
			Only for critical updates	8,800	18,857	
Insurance Policy	Degree of insurance used against a cyberattack	How high will you prioritize insurance against a cyberattack?	Low	8,800	88,000	<ul style="list-style-type: none"> • Disaster Readiness • Compliance
			Medium	16,500	32,000	
			High	22,000	330,000	

3.2 DTL Power

Table 4: DTL Power Decision Reference

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authentication	Kerberos servers spending	How much will you spend on Kerberos servers for authentication?	Minimum	150,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	400,000	10,000	
Authentication	Key distribution centers spending	How much will you spend on key distribution centers for authentication?	Minimum	10,000	4,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	25,000	8,000	
Backup	RAID levels	What's the RAID level of your server backup?	0	5,000	10,000	<ul style="list-style-type: none"> • Performance • Compliance • Downtime
			1	10,000	15,000	
			5	15,000	17,500	
			6	17,500	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Backup	Remote backup spending	Choose the amount to spend on remote backup services.	Minimum	10,000	40,000	<ul style="list-style-type: none"> Performance Downtime Compliance
			Maximum	20,000	80,000	
Data Encryption	Level of encryption	What is the average scale of encryption used across the organization?	No encryption	10,000	-	<ul style="list-style-type: none"> Technical Security Index Productivity
			File	20,000	5,000	
			Folder	30,000	14,000	
			Drive	35,000	25,000	
Data Encryption	Encryption strength in bits	The strength of encryption you will use; the higher the bit strength, the stronger the encryption.	32 bits	10,000	10,000	<ul style="list-style-type: none"> Technical Security Index Performance
			64 bits	20,000	15,000	
			128 bits	25,000	20,000	
Load Management	DDOS protection through delayed binding	Delay binding to protect against DDOS attacks.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	30,000	25,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Load Management	HTTP security through load balancing	Use load balancing to improve security.	Disable	-	-	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Enable	60,000	20,000	
Network Isolation	Isolate affected areas of the network as needed	Choose whether to isolate areas of the network affected by cyber or physical attacks.	Yes	25,000	5,000	<ul style="list-style-type: none"> • Contribution to National Security Index • Network Load • Customer Satisfaction • Downtime • Popular Sentiment
			No	-	-	
Network Isolation	Period of isolation in weeks	How long will you isolate affected areas of the network?	1	10,000	100,000	<ul style="list-style-type: none"> • Contribution to National Security Index • Network Load • Customer Satisfaction • Downtime • Popular Sentiment
			2	20,000	200,000	
			3	30,000	300,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Patch Management	Frequency of patch management	Determine the frequency of rolling out updates to systems.	Critical updates only	10,000	10,000	<ul style="list-style-type: none"> • Productivity • Performance • Technical Security Index
			Critical and important updates	20,000	20,000	
			All updates	40,000	40,000	
Patch Management	Degree of patch testing prior to installation	How rigorously will you test patches before installing them?	Low	10,000	5,000	<ul style="list-style-type: none"> • Performance • Technical Security Index
			Medium	20,000	10,000	
			High	40,000	15,000	
Patch Management	Trustworthiness of patch	Will you rely only on official patches, or are you willing to use unofficial or community workarounds?	Unofficial	5,000	2,500	<ul style="list-style-type: none"> • Downtime • Performance
			Trusted	10,000	5,000	
			Official	15,000	7,500	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Role Based Access Control	Degree of role-based access control	What is the degree of implementation of access control by employee role?	Low	20,000	10,000	<ul style="list-style-type: none"> Technical Security Index Employee Morale
			Medium	30,000	20,000	
			High	44,000	30,000	
Virtualization OR Cloud Computing	Choose virtualization or cloud computing	Choose virtualization or cloud computing for your systems to improve security.	Virtualization	10,000	5,000	Technical Security Index
			Cloud computing	50,000	10,000	
If Virtualization Chosen	Degree of virtualization	To what degree will you implement virtualization?	Limited	2,000	10,000	Technical Security Index
			Significant	7,000	20,000	
			Full	20,000	40,000	
If Virtualization Chosen	Spending on underlying physical network	How much will you spend on the underlying physical network?	Minimum	10,000	-	Technical Security Index
			Maximum	50,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Virtualization Chosen	Degree of isolation of network	How isolated is the network under the virtualization schema?	Minor	10,000	20,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	30,000	30,000	
			Complete	60,000	50,000	
If Virtualization Chosen	Traffic monitoring on network	Choose the extent of traffic monitoring on the network.	Limited	10,000	5,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Significant	20,000	20,000	
			Full	30,000	30,000	
If Cloud Computing Chosen	Cloud hosting model	Choose the cloud hosting model for your systems. Will you pay more for a more secure private infrastructure or share deployment with other companies for less cost?	Private	22,000	12,571	<ul style="list-style-type: none"> Technical Security Index Performance
			Hybrid	16,500	8,250	
			Public	8,800	6,600	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Cloud Computing Chosen	Services offered by the cloud	At what level of engagement will you operate off the cloud? Will you stick with software, or will you go all the way to infrastructure?	Software as a service	10,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Platform as a service	20,000	30,000	
			Infrastructure as a service	40,000	60,000	
Firewall	Filtering strictness	How strict is the firewall configured to be?	Low	5,000	5,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Performance
			Medium	10,000	7,500	
			Medium-high	12,500	10,000	
			High	17,500	12,500	
DNS Redundancy	DNS server redundancy	Enable DNS server redundancy to reduce downtime.	Yes	10,000	15,000	Downtime
			No	5,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
DNS Redundancy	Split DNS topology	Use a split DNS topology to reduce downtime.	Yes	5,000	15,000	Downtime
			No	10,000	-	
Database Security	Frequency of forcing password changes in days	How frequently does the database ask for a change of password?	15	40,000	5,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			30	30,000	5,000	
			60	20,000	5,000	
			90	10,000	5,000	
Database Security	Degree of separation of roles for admin and operator roles	Choose to separate admin and operator roles for database systems.	None	10,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited	20,000	250,000	
			Complete	30,000	350,000	
Database Security	Control privileges	Are database control privileges restricted or distributed?	Restricted	10,000	90,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Distributed	5,000	180,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Database Security	OS services and associated ports	Will you enable or disable database-related OS services and associated ports?	Disable	-	-	<ul style="list-style-type: none"> Productivity Performance Technical Security Index
			Enable	-	-	
Database Security	Database honeypots	Will you employ database honeypots to trap and redirect attacks?	Disable	-	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Enable	-	-	
IDPS	Type of intrusion detection system to install	Will you employ a network-based IDS, a host-based IDS, or both?	Network-based intrusion detection (NIDS)	10,000	100,000	Technical Security Index
			Host-based intrusion detection (HIDS)	30,000	80,000	
			Both	36,000	160,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
IDPS	Class of honeypot to deploy	Will you use a production honeypot or go for a research honeypot with better analytics?	Production honeypot	20,000	90,000	Technical Security Index
			Research honeypot	10,000	70,000	
IDPS	Strength of honeypot to deploy	How strong is the honeypot you deploy?	Pure honeypot	10,000	90,000	Technical Security Index
			Low interaction honeypot	20,000	60,000	
			High interaction honeypot	30,000	90,000	
Hiring and Employee Policy	IT team size	What strength will you keep your IT teams at, in relation to the industry average?	Less than average	10,000	600,000	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			Average	30,000	900,000	
			More than average	50,000	1,400,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Full-time employees as a percentage of the workforce	Will you choose to bolster your IT team with temporary or part-time hires?	All	8,800	4,224	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			0.9	16,500	3,960	
			0.8	22,000	5,867	
Hiring and Employee Policy	Hiring by average experience in years	What's the average experience you're looking for when you hire for IT teams?	3	8,800	12,941	Internal Security Index
			5	16,500	21,000	
			7	22,000	26,400	
			8	24,000	27,429	
			9	25,000	29,310	
Hiring and Employee Policy	Forced rotation of employees	Will you make employee rotation mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	25,000	45,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Forced vacation for employees	Will you make employee vacations mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	75,000	85,000	
Advisory Subscription and Federal Help	Degree of advisory referral	To what degree does your organization rely on security advisories from the federal government?	None	-	-	Technical Security Index
			Limited	30,000	150,000	
Advisory Subscription and Federal Help	Reliance on federal government support	To what degree will you rely on federal government support?	None	-	-	<ul style="list-style-type: none"> Technical Security Index Reputation
			For critical issues only	300,000	170,000	
			Ongoing	400,000	250,000	
Training	Training by funding	What is the extent of funding for cybersecurity training?	Minimum	1,000	50,000	<ul style="list-style-type: none"> Internal Security Index Productivity Employee Morale
			Maximum	2,000	100,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training Incentives	Average compensation bonus as a fraction of technical certification fees	How much will you reimburse employees for technical certification for security training?	25% of fees	5,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			50% of fees	10,000	40,000	
			75% of fees	15,000	60,000	
			100% of fees	20,000	80,000	
Training Incentives	Link training outcomes to promotion	Will you link training outcomes to promotion?	Yes	10,000	10,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	
Training Incentives	Link training outcomes to evaluation	Will you link training outcomes to evaluation?	Yes	15,000	7,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training and Auditing	Focus on training area: network vulnerabilities	Choose whether to focus your security auditing efforts on network vulnerabilities, controls, encryption, and penetration.	Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: controls		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: encryption		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: penetration testing		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Frequency of physical audits of the equipment	How often will you run physical audits of system equipment?	Every three months	10,000	20,000	Technical Security Index
			Every six months	7,500	10,000	
			Once a year	5,000	5,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Degree of IT data storage redundancy	How much redundancy will you build in for IT data storage?	Low	5,000	5,000	Disaster Readiness
			Medium	10,000	10,000	
			High	15,000	20,000	
Business Continuity Planning	Degree of IT network redundancy	How much redundancy will you build in for IT networks?	Low	7,500	20,000	Disaster Readiness
			Medium	12,500	30,000	
			High	20,000	50,000	
Business Continuity Planning	Levels of power backup redundancy	How much redundancy will you build in for power backup?	1	5,000	25,000	Disaster Readiness
			2	10,000	45,000	
			3	15,000	67,500	
Business Continuity Planning	Number of backup sites	How many backup sites will you maintain?	1	5,000	75,000	Disaster Readiness
			2	10,000	150,000	
			3	15,000	200,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Number of redundant backup communication links	How many backup communication links will you maintain?	1	5,000	10,000	Disaster Readiness
			2	10,000	17,500	
			3	15,000	25,000	
Business Continuity Planning	Policy review frequency in months	How often will you review disaster recovery policy?	3	-	100,000	Disaster Readiness
			6	-	75,000	
			9	-	50,000	
			12	-	25,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing	Degree of information sharing on attacks	To what extent does the organization share cybersecurity attack information publicly?	High - full disclosure	16,500	3,300	<ul style="list-style-type: none"> • Profitability • Disaster Readiness
			Medium - non-sensitive disclosure	8,800	2,200	
			Low - no disclosure	-	-	
Information Sharing	Degree of non-crisis information sharing	To what extent does the organization share routine cybersecurity information publicly?	High - full disclosure	16,500	3,536	<ul style="list-style-type: none"> • Profitability • Disaster Readiness
			Medium - non-sensitive disclosure	8,800	1,760	
			Low - no disclosure	-	-	
Public Relations	Spending on public relations	How much will you spend on public relations?	Minimum	50,000	25,000	Reputation
			Maximum	100,000	100,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Emergency Bypass Policy	Spending on emergency bypass policy	How much will you spend on emergency bypass policy?	Minimum	5,000	1,000	Disaster Readiness
			Maximum	10,000	2,000	
Emergency Bypass Policy	Response to violations of typical separation of duties protocol	What is the response to violations of typical Separation of Duties protocol?	Not allowed	25,000	12,500	<ul style="list-style-type: none"> • Technical Security Index • Disaster Readiness
			Permitted with limitations	15,000	20,000	
			Allowed	2,500	35,000	
Emergency Bypass Policy	Violation penalties	What punitive actions will you use for violations of emergency bypass policy?	Focus on warnings		-	Employee Morale
			Focus on fines		-	
			Focus on suspensions		-	
			Focus on termination		-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	No. of people in groups to overlook and enforce internal information sharing	How many people will you put in groups to overlook and enforce information sharing?	2	17,600	12,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			3	33,000	22,164	
			4	44,000	30,000	
			5	48,000	31,304	
			6	50,000	30,357	
Information Sharing Policy	Internal information sharing by role-based access control	How restrictive is the system for internal sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			Limited access	10,000	35,000	
			Open system	1,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Degree of external information sharing	How restrictive is the system for external sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Customer Satisfaction • Compliance
			Limited access	10,000	35,000	
			Open system	1,000	-	
Information Sharing Policy	Frequency of disclosure for InfraGard communication in days	How frequently will you share information for the InfraGard service of information sharing between private and public entities?	7 days	24,000	2,000	<ul style="list-style-type: none"> • Contribution to National Security Index • Profitability
			14 days	22,000	4,400	
			21 days	16,500	9,900	
			28 days	8,800	8,800	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Violation penalties	What punitive actions will you use for violations of information sharing policy?	Warnings	-	-	Employee Morale
			Fines	-	-	
			Suspensions	-	-	
			Termination	-	-	
Breach Notification Policy	Degree of openness of breach notification	How open is your organization about breaches that have happened to its systems?	All incidents	24,000	50,000	<ul style="list-style-type: none"> • Reputation • Customer Satisfaction • Contribution to National Security Index
			Critical and significant incidents	22,000	35,000	
			Only critical incidents	16,500	20,000	
			None of the incidents	8,800	0	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Breach Notification Policy	Investigative agencies to call in for major security breaches	Which investigative agencies will you approach for major security breaches?	Private investigators	8,800	12,571	<ul style="list-style-type: none"> • Reputation • Employee Morale • Contribution to National Security Index • Downtime
			Forensic investigators	16,500	24,750	
			CERT	-	-	
			FBI/NSA	-	-	
Breach Notification Policy	Violation penalties	What punitive actions will you use for violations of breach notification policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Information Privacy Policy	Privacy program investment spending	How much will you spend on your organization's privacy program?	Minimum	10,000	5,000	<ul style="list-style-type: none"> • Employee Morale • Customer Satisfaction
			Maximum	50,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Appoint a dedicated privacy officer	Will you appoint a dedicated privacy officer?	Yes	8,800	10,560	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			No	-	-	
Information Privacy Policy	Privacy training spending for employees	How much will you spend on training employees on privacy policies?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	40,000	10,000	
Information Privacy Policy	Degree of information and record retention	What sort of information will you retain?	Critical information	25,000	20,000	<ul style="list-style-type: none"> Performance Employee Morale
			Operational information	15,000	75,000	
			All information	37,500	110,000	
Information Privacy Policy	Violation penalties	What punitive actions will you use for violations of information privacy policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Degree of freedom given to employees regarding communications over the Internet	How free are your employees to communicate over the Internet?	Restricted	12,500	50,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	12,500	50,000	
			Free	-	-	
General Access Policies	Degree of freedom over browsing non-business sites	How free are your employees to browse non-business sites?	Restricted	5,000	50,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	10,000	50,000	
			Free	-	-	
General Access Policies	Degree of logging of Internet access and other system actions and accesses	Choose the degree to which Internet access and other system actions and access are logged.	None	-	-	<ul style="list-style-type: none"> Internal Security Index Employee Morale
			Limited actions	10,000	20,000	
			Critical system access only	25,000	75,000	
			All actions	50,000	125,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Number of permitted login attempts	Choose the number of permitted login attempts.	3	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			5	-	-	
			7	-	-	
General Access Policies	Password validity in days	How long will passwords set be valid?	15	20,000	30,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			30	20,000	15,000	
			45	20,000	10,000	
General Access Policies	Password length requirements	How many characters long should the password be?	4	20,000	10,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			6	30,000	10,000	
			8	45,000	10,000	
General Access Policies	Non-use of prior passwords	How many prior passwords are set to be invalid for use?	1	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			3	-	-	
			6	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Violation penalties	What punitive actions will you use for violations of general access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Physical Security	Physically isolate rooms containing important infrastructure	Control the degree of physical access to servers.	Free access	10,000	-	Technical Security Index
			Limited access	25,000	20,000	
			Restricted access	30,000	15,000	
Physical Security	Restricting physical access through role based access control	Control the degree of physical access to servers through role-based access control.	Free access	5,000	-	<ul style="list-style-type: none"> Productivity Disaster Readiness Technical Security Index
			Limited access	12,500	2,000	
			Restricted access	15,000	15,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Degree of access given to visitors	Control the degree and quality of access for visitors.	Free access	10,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited access	20,000	10,000	
			Accompanied free access	30,000	150,000	
			Accompanied limited access	40,000	250,000	
			Restricted access	50,000	300,000	
Physical Security	Violation penalties	What punitive actions will you use for violations of physical security policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Degree of remote access by employee grade	For which employee grades is remote access available?	Executive management only	10,000	2,500	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Upper management	15,000	7,500	
			Middle management	20,000	25,000	
			All professional staff members	35,000	100,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Access privileges permitted	What are the maximum remote access privileges allowed?	Low - read only	10,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Medium - read/write	15,000	5,000	
			High - read/write/delete	20,000	10,000	
			Very high - administrator level	35,000	10,000	
Remote Access Policy	Violation penalties	What punitive actions will you use for violations of remote access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authorized Software Policy	Type of software permitted for use by employees	How lenient are you in terms of software usage?	Freeware	-	-	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Games	20,000	30,000	
			Open-source	-	-	
			Approved software	100,000	150,000	
Authorized Software Policy	Software evaluation frequency in months	How frequently will you evaluate systems for presence of unauthorized software?	6	25,000	85,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			12	35,000	50,000	
			18	45,000	40,000	
Authorized Software Policy	Violation penalties	What punitive actions will you use for violations of authorized software policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Systems Development Testing	Intensity of quality assurance testing	How intense is your quality assurance testing?	Low	40,000	50,000	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Medium	60,000	150,000	
			High	90,000	300,000	
Systems Development Testing	Degree of reliance on external vendor	Choose the degree of reliance on external vendors for systems development testing.	Usability and other minor testing	10,000	50,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Supplementary testing	20,000	100,000	
			Comprehensive testing	30,000	200,000	
Antivirus Policy	Quality of antivirus solution used	Choose the quality of the antivirus solution used across the organization.	Baseline	30,000	50,000	<ul style="list-style-type: none"> Performance Productivity Technical Security Index
			Strong	50,000	100,000	
			State-of-the-art	70,000	180,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Antivirus Policy	Frequency of scans	How frequently does the antivirus scan run?	Multiple times per day	24,000	28,800	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Once daily	22,000	33,846	
			Once per week	16,500	15,000	
			Once per month	8,800	8,800	
Antivirus Policy	Frequency of patch updates	How frequently will you update your antivirus solution with patches?	Always once released	22,000	66,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Only for major and critical updates	16,500	39,286	
			Only for critical updates	8,800	18,857	
SCADA Vulnerability Analysis	SCADA vulnerability analysis spending	How much will you spend on SCADA vulnerability analysis?	Minimum	100,000	10,000	Technical Security Index
			Maximum	250,000	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
SCADA Vulnerability Analysis	Standards review and update spending	How much will you spend on standards review and updating?	Minimum	250,000	15,000	<ul style="list-style-type: none"> • Performance • Productivity • Technical Security Index
			Maximum	450,000	35,000	
SCADA Vulnerability Analysis	Policy analysis spending	Choose your spending on SCADA vulnerability policy analysis.	Minimum	100,000	15,000	<ul style="list-style-type: none"> • Performance • Productivity • Technical Security Index
			Maximum	200,000	50,000	
SCADA Vulnerability Analysis	Physical SVA test spending	Determine your spending on physical SVA testing.	Minimum	100,000	25,000	<ul style="list-style-type: none"> • Performance • Productivity • Technical Security Index
			Maximum	200,000	75,000	
SCADA Vulnerability Analysis	Risk analysis spending	Choose how much you spend to bring in risk analysis experts.	Minimum	125,000	25,000	Technical Security Index
			Maximum	500,000	50,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
SCADA Training	Network security spending	Determine your spending on network security.	Minimum	100,000	10,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Maximum	200,000	30,000	
SCADA Training	SCADA security spending	Choose your spending on SCADA security.	Minimum	100,000	10,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Maximum	200,000	30,000	
SCADA Training	Spending on training against social engineering	Determine your spending on training against social engineering.	Minimum	100,000	15,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Maximum	200,000	50,000	
SCADA Security	Degree of interconnection with other networks	Choose the degree of interconnection with other networks.	Isolated	5,000	250,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Limited	25,000	100,000	
			High	65,000	50,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
SCADA Security	Firewall sensitivity	Set the sensitivity of the firewalls in the SCADA setup.	Low	10,000	20,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	30,000	24,000	
			Medium-high	40,000	30,000	
			High	60,000	36,000	
SCADA Security	Re-configure the registry of some equipment to make instructions temporarily unavailable	Re-configure the registry of SCADA equipment to make instructions temporarily unavailable, which acts as a buffer against intrusion.	Yes	25,000	2,000	<ul style="list-style-type: none"> Performance Technical Security Index
			No	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
SCADA Security	SCADA security patch frequency	How frequently are SCADA security patches applied?	Quarterly	300,000	1,500,000	<ul style="list-style-type: none"> • Performance • Productivity • Technical Security Index
			Biannually	200,000	1,000,000	
			Annually	125,000	700,000	
			Bienially	100,000	600,000	
SCADA Security	SCADA access mechanism	How will you implement SCADA backdoor access?	Weak - direct backdoor access	10,000	10,000	<ul style="list-style-type: none"> • Performance • Productivity • Technical Security Index
			Stronger - callback mechanism	25,000	20,000	
SCADA Security	Continuous incident monitoring	Choose whether to enable or disable continuous incident monitoring.	Enable	80,000	200,000	Technical Security Index
			Disable	2,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
SCADA Security	Remote access point privileges	Choose whether to enable or disable remote access privileges.	Enable	50,000	50,000	<ul style="list-style-type: none"> Performance Productivity Technical Security Index
			Disable	1,000	-	
SCADA Policy Interventions	Risk management policy	How lenient is your policy on risk management?	Highly risk adverse	100,000	100,000	<ul style="list-style-type: none"> Performance Productivity Technical Security Index
			Moderately risk adverse	75,000	70,000	
			Availability inclined	20,000	50,000	
SCADA Policy Interventions	Frequency of system backups in months	How frequently will you backup SCADA systems?	2	15,000	20,000	<ul style="list-style-type: none"> Technical Security Index Compliance
			3	15,000	17,500	
			4	15,000	14,000	
			6	15,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Insurance Policy	Degree of insurance used against a cyberattack	How high will you prioritize insurance against a cyberattack?	Low	8,800	88,000	<ul style="list-style-type: none"> Disaster Readiness Compliance
			Medium	16,500	132,000	
			High	22,000	33,000	

3.3 Federal Government

Table 5: Federal Government Decision Reference

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authentication	Kerberos servers spending	How much will you spend on Kerberos servers for authentication?	Minimum	3,750,000	125,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	10,000,000	250,000	
Authentication	Key distribution centers spending	How much will you spend on key distribution centers for authentication?	Minimum	250,000	100,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	625,000	200,000	
Backup	RAID levels	What's the RAID level of your server backup?	0	125,000	250,000	<ul style="list-style-type: none"> • Performance • Compliance • Downtime
			1	250,000	375,000	
			5	375,000	437,500	
			6	437,500	500,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Backup	Remote backup spending	Choose the amount to spend on remote backup services.	Minimum	250,000	1,000,000	<ul style="list-style-type: none"> Performance Downtime Compliance
			Maximum	500,000	2,000,000	
Data Encryption	Level of encryption	What is the average scale of encryption used across the organization?	No encryption	250,000	-	<ul style="list-style-type: none"> Technical Security Index Productivity
			File	500,000	125,000	
			Folder	750,000	350,000	
			Drive	875,000	625,000	
Data Encryption	Encryption strength in bits	The strength of encryption you will use; the higher the bit strength, the stronger the encryption.	32 bits	250,000	250,000	<ul style="list-style-type: none"> Technical Security Index Performance
			64 bits	500,000	375,000	
			128 bits	625,000	500,000	
Load Management	DDOS protection through delayed binding	Delay binding to protect against DDOS attacks.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	750,000	625,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Load Management	HTTP security through load balancing	Use load balancing to improve security.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	1,500,000	500,000	
Patch Management	Frequency of patch management	Determine the frequency of rolling out updates to systems.	Critical updates only	250,000	250,000	<ul style="list-style-type: none"> Productivity Performance Technical Security Index
			Critical and important updates	500,000	500,000	
			All updates	1,000,000	1,000,000	
Patch Management	Degree of patch testing prior to installation	How rigorously will you test patches before installing them?	Low	250,000	125,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	500,000	250,000	
			High	1,000,000	375,000	
Patch Management	Trustworthiness of patch	Will you rely only on official patches, or are you willing to use unofficial or community workarounds?	Unofficial	125,000	62,500	<ul style="list-style-type: none"> Downtime Performance
			Trusted	250,000	125,000	
			Official	375,000	187,500	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Role Based Access Control	Degree of role-based access control	What is the degree of implementation of access control by employee role?	Low	500,000	250,000	<ul style="list-style-type: none"> Technical Security Index Employee Morale
			Medium	750,000	500,000	
			High	1,100,000	750,000	
Virtualization OR Cloud Computing	Choose virtualization or cloud computing	Choose virtualization or cloud computing for your systems to improve security.	Virtualization	250,000	125,000	Technical Security Index
			Cloud computing	1,250,000	250,000	
If Virtualization Chosen	Degree of virtualization	To what degree will you implement virtualization?	Limited	50,000	250,000	Technical Security Index
			Significant	175,000	500,000	
			Full	500,000	1,000,000	
If Virtualization Chosen	Spending on underlying physical network	How much will you spend on the underlying physical network?	Minimum	250,000	-	Technical Security Index
			Maximum	1,250,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Virtualization Chosen	Degree of isolation of network	How isolated is the network under the virtualization schema?	Minor	250,000	500,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	750,000	750,000	
			Complete	1,500,000	1,250,000	
If Virtualization Chosen	Traffic monitoring on network	Choose the extent of traffic monitoring on the network.	Limited	250,000	125,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Significant	500,000	500,000	
			Full	750,000	750,000	
If Cloud Computing Chosen	Cloud hosting model	Choose the cloud hosting model for your systems. Will you pay more for a more secure private infrastructure or share deployment with other companies for less cost?	Private	438,000	250,286	<ul style="list-style-type: none"> Technical Security Index Performance
			Hybrid	340,000	170,000	
			Public	200,000	150,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Cloud Computing Chosen	Services offered by the cloud	At what level of engagement will you operate off the cloud? Will you stick with software, or will you go all the way to infrastructure?	Software as a service	250,000	500,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Platform as a service	500,000	750,000	
			Infrastructure as a service	1,000,000	1,500,000	
Firewall	Filtering strictness	How strict is the firewall configured to be?	Low	125,000	125,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Performance
			Medium	250,000	187,500	
			Medium-high	312,500	250,000	
			High	437,500	312,500	
DNS Redundancy	DNS server redundancy	Enable DNS server redundancy to reduce downtime.	Yes	250,000	375,000	Downtime
			No	125,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
DNS Redundancy	Split DNS topology	Use a split DNS topology to reduce downtime.	Yes	125,000	375,000	Downtime
			No	250,000	-	
Database Security	Frequency of forcing password changes in days	How frequently does the database ask for a change of password?	15	1,000,000	125,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			30	750,000	125,000	
			60	500,000	125,000	
			90	250,000	125,000	
Database Security	Degree of separation of roles for admin and operator roles	Choose to separate admin and operator roles for database systems.	None	250,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited	500,000	6,250,000	
			Complete	750,000	8,750,000	
Database Security	Control privileges	Are database control privileges restricted or distributed?	Restricted	250,000	2,250,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Distributed	125,000	4,500,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Database Security	OS services and associated ports	Will you enable or disable database-related OS services and associated ports?	Disable	-	-	<ul style="list-style-type: none"> Productivity Performance Technical Security Index
			Enable	-	-	
Database Security	Database honeypots	Will you employ database honeypots to trap and redirect attacks?	Disable	-	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Enable	-	-	
IDPS	Type of intrusion detection system to install	Will you employ a network-based IDS, a host-based IDS, or both?	Network-based intrusion detection (NIDS)	250,000	2,500,000	Technical Security Index
			Host-based intrusion detection (HIDS)	750,000	2,000,000	
			Both	900,000	4,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
IDPS	Class of honeypot to deploy	Will you use a production honeypot or go for a research honeypot with better analytics?	Production honeypot	500,000	2,250,000	Technical Security Index
			Research honeypot	250,000	1,750,000	
IDPS	Strength of honeypot to deploy	How strong is the honeypot you deploy?	Pure honeypot	250,000	2,250,000	Technical Security Index
			Low interaction honeypot	500,000	1,500,000	
			High interaction honeypot	750,000	2,250,000	
Hiring and Employee Policy	IT team size	What strength will you keep your IT teams at, in relation to the industry average?	Less than average	250,000	15,000,000	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			Average	750,000	22,500,000	
			More than average	1,250,000	35,000,000	
Hiring and Employee Policy	Full-time employees as a percentage of the workforce	Will you choose to bolster your IT team with temporary or part-time hires?	All	200,000	96,000	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			0.9	340,000	81,600	
			0.8	438,000	116,800	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Hiring by average experience in years	What's the average experience you're looking for when you hire for IT teams?	3	200,000	294,118	Internal Security Index
			5	340,000	432,727	
			7	438,000	525,600	
			8	600,000	685,714	
			9	625,000	732,759	
Hiring and Employee Policy	Spending on background check of DSS or other vendors	How much will you spend on background checks on DSS or other vendors?	Minimum	10,000	625,000	Internal Security Index
			Maximum	20,000	1,250,000	
Hiring and Employee Policy	Forced rotation of employees	Will you make employee rotation mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	625,000	1,125,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Forced vacation for employees	Will you make employee vacations mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	1,875,000	2,125,000	
Training	Training by funding	What is the extent of funding for cybersecurity training?	Minimum	25,000	1,250,000	<ul style="list-style-type: none"> Internal Security Index Productivity Employee Morale
			Maximum	50,000	2,500,000	
Training Incentives	Average compensation bonus as a fraction of technical certification fees	How much will you reimburse employees for technical certification for security training?	25% of fees	125,000	500,000	<ul style="list-style-type: none"> Technical Security Index Productivity Employee Morale
			50% of fees	250,000	1,000,000	
			75% of fees	375,000	1,500,000	
			100% of fees	500,000	2,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training Incentives	Link training outcomes to promotion	Will you link training outcomes to promotion?	Yes	250,000	250,000	<ul style="list-style-type: none">• Technical Security Index• Productivity• Employee Morale
			No	-	-	
Training Incentives	Link training outcomes to evaluation	Will you link training outcomes to evaluation?	Yes	375,000	175,000	<ul style="list-style-type: none">• Technical Security Index• Productivity• Employee Morale
			No	-	-	
Training and Auditing	Focus on training area: network vulnerabilities	Choose whether to focus your security auditing efforts on network vulnerabilities, controls, encryption, and penetration.	Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: controls		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	
Training and Auditing	Focus on training area: encryption		Minimum	-	-	<ul style="list-style-type: none">• Technical Security Index• Compliance
			Maximum	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training and Auditing	Focus on training area: penetration testing		Minimum	-	-	<ul style="list-style-type: none"> • Technical Security Index • Compliance
			Maximum	-	-	
Training and Auditing	Frequency of physical audits of the equipment	How often will you run physical audits of system equipment?	Every three months	250,000	500,000	Technical Security Index
			Every six months	187,500	250,000	
			Once a year	125,000	125,000	
Business Continuity Planning	Degree of IT data storage redundancy	How much redundancy will you build in for IT data storage?	Low	125,000	125,000	Disaster Readiness
			Medium	250,000	250,000	
			High	375,000	500,000	
Business Continuity Planning	Degree of IT network redundancy	How much redundancy will you build in for IT networks?	Low	187,500	500,000	Disaster Readiness
			Medium	312,500	750,000	
			High	500,000	1,250,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Levels of power backup redundancy	How much redundancy will you build in for power backup?	1	125,000	625,000	Disaster Readiness
			2	250,000	1,125,000	
			3	375,000	1,687,500	
Business Continuity Planning	Number of backup sites	How many backup sites will you maintain?	1	125,000	1,875,000	Disaster Readiness
			2	250,000	3,750,000	
			3	375,000	5,000,000	
Business Continuity Planning	Number of redundant backup communication links	How many backup communication links will you maintain?	1	125,000	250,000	Disaster Readiness
			2	250,000	437,500	
			3	375,000	625,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Policy review frequency in months	How often will you review disaster recovery policy?	3	-	2,500,000	Disaster Readiness
			6	-	1,875,000	
			9	-	1,250,000	
			12	-	625,000	
Information Sharing	Degree of information sharing on attacks	To what extent does the organization share cybersecurity attack information publicly?	High - full disclosure	200,000	40,000	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	340,000	85,000	
			Low - no disclosure	-	-	
Information Sharing	Degree of non-crisis information sharing	To what extent does the organization share routine cybersecurity information publicly?	High - full disclosure	340,000	72,857	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	200,000	40,000	
			Low - no disclosure	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Public Relations	Spending on public relations	How much will you spend on public relations?	Minimum	1,250,000	625,000	Reputation
			Maximum	2,500,000	2,500,000	
Emergency Bypass Policy	Spending on emergency bypass policy	How much will you spend on emergency bypass policy?	Minimum	125,000	25,000	Disaster Readiness
			Maximum	250,000	50,000	
Emergency Bypass Policy	Response to violations of typical separation of duties protocol	What is the response to violations of typical Separation of Duties protocol?	Not allowed	625,000	312,500	<ul style="list-style-type: none"> • Technical Security Index • Disaster Readiness
			Permitted with limitations	375,000	500,000	
			Allowed	62,500	875,000	
Emergency Bypass Policy	Violation penalties	What punitive actions will you use for violations of emergency bypass policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	No. of people in groups to overlook and enforce internal information sharing	How many people will you put in groups to overlook and enforce information sharing?	2	400,000	272,727	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			3	680,000	456,716	
			4	876,000	597,273	
			5	1,200,000	782,609	
			6	1,250,000	758,929	
Information Sharing Policy	Internal information sharing by role-based access control	How restrictive is the system for internal sharing of information?	Strictly need-to-know	375,000	1,250,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			Limited access	250,000	875,000	
			Open system	25,000	-	
Information Sharing Policy	Degree of external information sharing	How restrictive is the system for external sharing of information?	Strictly need-to-know	375,000	1,250,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Customer Satisfaction • Compliance
			Limited access	250,000	875,000	
			Open system	25,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Frequency of disclosure for InfraGard communication in days	How frequently will you share information for the InfraGard service of information sharing between private and public entities?	7 days	600,000	50,000	<ul style="list-style-type: none"> Contribution to National Security Index Profitability
			14 days	438,000	87,600	
			21 days	340,000	204,000	
			28 days	200,000	200,000	
Information Sharing Policy	Violation penalties	What punitive actions will you use for violations of information sharing policy?	Warnings	-	-	Employee Morale
			Fines	-	-	
			Suspensions	-	-	
			Termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Breach Notification Policy	Degree of openness of breach notification	How open is your organization about breaches that have happened to its systems?	All incidents	600,000	1,250,000	<ul style="list-style-type: none"> • Reputation • Customer Satisfaction • Contribution to National Security Index
			Critical and significant incidents	438,000	875,000	
			Only critical incidents	340,000	500,000	
			None of the incidents	200,000	0	
Breach Notification Policy	Investigative agencies to call in for major security breaches	Which investigative agencies will you approach for major security breaches?	Private investigators	200,000	285,714	<ul style="list-style-type: none"> • Reputation • Employee Morale • Contribution to National Security Index • Downtime
			Forensic investigators	340,000	510,000	
			CERT	-	-	
			FBI/NSA	-	-	
Breach Notification Policy	Violation penalties	What punitive actions will you use for violations of breach notification policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Privacy program investment spending	How much will you spend on your organization's privacy program?	Minimum	250,000	125,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	1,250,000	250,000	
Information Privacy Policy	Appoint a dedicated privacy officer	Will you appoint a dedicated privacy officer?	Yes	200,000	240,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			No	-	-	
Information Privacy Policy	Privacy training spending for employees	How much will you spend on training employees on privacy policies?	Minimum	250,000	125,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	1,000,000	250,000	
Information Privacy Policy	Degree of information and record retention	What sort of information will you retain?	Critical information	625,000	500,000	<ul style="list-style-type: none"> Performance Employee Morale
			Operational information	375,000	1,875,000	
			All information	937,500	2,750,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Violation penalties	What punitive actions will you use for violations of information privacy policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
General Access Policies	Degree of freedom given to employees regarding communications over the Internet	How free are your employees to communicate over the Internet?	Restricted	312,500	1,250,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	312,500	1,250,000	
			Free	-	-	
General Access Policies	Degree of freedom over browsing non-business sites	How free are your employees to browse non-business sites?	Restricted	125,000	1,250,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	250,000	1,250,000	
			Free	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Degree of logging of Internet access and other system actions and accesses	Choose the degree to which Internet access and other system actions and access are logged.	None	-	-	<ul style="list-style-type: none"> Internal Security Index Employee Morale
			Limited actions	250,000	500,000	
			Critical system access only	625,000	1,875,000	
			All actions	1,250,000	3,125,000	
General Access Policies	Number of permitted login attempts	Choose the number of permitted login attempts.	3	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			5	-	-	
			7	-	-	
General Access Policies	Password validity in days	How long will passwords set be valid?	15	500,000	750,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			30	500,000	375,000	
			45	500,000	250,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Password length requirements	How many characters long should the password be?	4	500,000	250,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			6	750,000	250,000	
			8	1,125,000	250,000	
General Access Policies	Non-use of prior passwords	How many prior passwords are set to be invalid for use?	1	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			3	-	-	
			6	-	-	
General Access Policies	Violation penalties	What punitive actions will you use for violations of general access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Physically isolate rooms containing important infrastructure	Control the degree of physical access to servers.	Free access	250,000	-	Technical Security Index
			Limited access	625,000	500,000	
			Restricted access	750,000	375,000	
Physical Security	Restricting physical access through role based access control	Control the degree of physical access to servers through role-based access control.	Free access	125,000	-	<ul style="list-style-type: none"> • Productivity • Disaster Readiness • Technical Security Index
			Limited access	312,500	50,000	
			Restricted access	375,000	375,000	
Physical Security	Degree of access given to visitors	Control the degree and quality of access for visitors.	Free access	250,000	-	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Limited access	500,000	250,000	
			Accompanied free access	750,000	3,750,000	
			Accompanied limited access	1,000,000	6,250,000	
			Restricted access	1,250,000	7,500,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Violation penalties	What punitive actions will you use for violations of physical security policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Remote Access Policy	Degree of remote access by employee grade	For which employee grades is remote access available?	Executive management only	250,000	62,500	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Upper management	375,000	187,500	
			Middle management	500,000	625,000	
			All professional staff members	875,000	2,500,000	
Remote Access Policy	Access privileges permitted	What are the maximum remote access privileges allowed?	Low - read only	250,000	125,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Medium - read/write	375,000	125,000	
			High - read/write/delete	500,000	250,000	
			Very high - administrator level	875,000	250,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Violation penalties	What punitive actions will you use for violations of remote access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Authorized Software Policy	Type of software permitted for use by employees	How lenient are you in terms of software usage?	Freeware	-	-	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Games	500,000	750,000	
			Open-source	-	-	
			Approved software	2,500,000	3,750,000	
Authorized Software Policy	Software evaluation frequency in months	How frequently will you evaluate systems for presence of unauthorized software?	6	625,000	2,125,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			12	875,000	1,250,000	
			18	1,125,000	1,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authorized Software Policy	Violation penalties	What punitive actions will you use for violations of authorized software policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Systems Development Testing	Intensity of quality assurance testing	How intense is your quality assurance testing?	Low	1,000,000	1,250,000	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Medium	1,500,000	3,750,000	
			High	2,250,000	7,500,000	
Systems Development Testing	Degree of reliance on external vendor	Choose the degree of reliance on external vendors for systems development testing.	Usability and other minor testing	250,000	1,250,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Supplementary testing	500,000	2,500,000	
			Comprehensive testing	750,000	5,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Antivirus Policy	Quality of antivirus solution used	Choose the quality of the antivirus solution used across the organization.	Baseline	750,000	1,250,000	<ul style="list-style-type: none"> Performance Productivity Technical Security Index
			Strong	1,250,000	2,500,000	
			State-of-the-art	1,750,000	4,500,000	
Antivirus Policy	Frequency of scans	How frequently does the antivirus scan run?	Multiple times per day	600,000	720,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Once daily	438,000	673,846	
			Once per week	340,000	309,091	
			Once per month	200,000	200,000	
Antivirus Policy	Frequency of patch updates	How frequently will you update your antivirus solution with patches?	Always once released	438,000	1,314,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Only for major and critical updates	340,000	809,524	
			Only for critical updates	200,000	428,571	
CERT Controls	CERT funding	Choose the spending on CERT.	Minimum	1,250,000	125,000	Contribution to National Security Index
			Maximum	3,000,000	250,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
CERT Controls	Frequency of automated advisories in days	How frequent is the issuance of automated advisories from CERT?	4	625,000	1,875,000	Contribution to National Security Index
			5	500,000	1,500,000	
			6	375,000	1,125,000	
			8	250,000	875,000	
			10	125,000	625,000	
CERT Controls	Experience of CERT responders in years	Choose the average experience of the CERT responder.	2	125,000	2,500,000	Contribution to National Security Index
			4	250,000	3,000,000	
			6	375,000	3,375,000	
			8	500,000	3,750,000	
			10	625,000	4,375,000	
CERT Controls	Training allocation funding	Choose the spending on CERT training.	Minimum	1,250,000	1,000,000	Contribution to National Security Index
			Maximum	3,000,000	3,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
CERT Controls	Vulnerability database maintenance funding	Choose the spending on vulnerability database maintenance.	Minimum	500,000	250,000	Contribution to National Security Index
			Maximum	1,500,000	500,000	
Other Responders	Funding for FBI responder maintenance	Choose the funding for FBI responder maintenance.	Minimum	1,250,000	3,000,000	Contribution to National Security Index
			Maximum	2,500,000	5,000,000	
Other Responders	Funding for training FBI agents on cybersecurity issues	Choose the funding for FBI agent training on cybersecurity.	Minimum	1,250,000	500,000	Contribution to National Security Index
			Maximum	3,000,000	1,250,000	
Other Responders	Cybersecurity school education programs spending	Specify the funding for cybersecurity school education programs.	Minimum	2,000,000	2,000,000	Contribution to National Security Index
			Maximum	3,500,000	4,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Other Responders	US Secret Service investment for financial crimes	Specify the funding for Secret Service investment against financial crimes.	Minimum	1,000,000	1,000,000	Contribution to National Security Index
			Maximum	2,000,000	2,500,000	
ISACs	Funding for the ISAC	Choose the funding for the ISAC.	Minimum	1,250,000	1,000,000	Contribution to National Security Index
			Maximum	2,000,000	3,000,000	
ISACs	Training and certification programs funding	Choose the funding for training and certification programs for the ISACs.	Minimum	1,200,000	1,500,000	Contribution to National Security Index
			Maximum	3,250,000	3,000,000	
Research Funding	Cybersecurity research funding	Specify the funding for cybersecurity research.	Minimum	2,000,000	1,000,000	Contribution to National Security Index
			Maximum	25,000,000	17,500,000	
Research Funding	Specific technology labs funding	Specify the funding for specific technology.	Minimum	2,000,000	333,333	Contribution to National Security Index
			Maximum	25,000,000	5,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Research Funding	University program funding	Specify the funding for cybersecurity programs in universities.	Minimum	2,000,000	400,000	Contribution to National Security Index
			Maximum	25,000,000	2,500,000	
Research Funding	Funding centers of excellence in information assurance research	Specify the funding for centers of excellence in information assurance research.	Minimum	2,000,000	1,000,000	Contribution to National Security Index
			Maximum	5,000,000	3,000,000	
Advisories	NSA security configuration guide creation spending	Choose the funding for creating NSA security configuration guides.	Minimum	25,000	250,000	Contribution to National Security Index
			Maximum	1,000,000	750,000	
Advisories	NIST library funding	Choose the funding for the NIST library.	Minimum	500,000	300,000	Contribution to National Security Index
			Maximum	1,000,000	500,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Supply Tools	Degree of support offered to private companies	What is the degree of support offered to private companies for cybersecurity issues?	Low	125,000	15,000,000	Contribution to National Security Index
			Medium	250,000	35,000,000	
			High	375,000	75,000,000	
Supply Tools	Nature of support offered to private companies	How strong are the cybersecurity tools offered to private companies?	Low-level security tools	125,000	1,875,000	Contribution to National Security Index
			Sophisticated security tools	250,000	3,750,000	
			Internally developed tools	375,000	3,750,000	
External Collaboration	Degree of collaboration with allies and Interpol	Choose the degree of collaboration with allies and Interpol.	Low	125,000	15,000,000	<ul style="list-style-type: none"> Contribution to National Security Index International Policy Burden
			Medium	250,000	35,000,000	
			High	375,000	80,000,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Federal Gov. Information Classification	Strictness of cybersecurity information classification	Choose the strictness of cybersecurity information classification.	Unclassified	125,000	-	<ul style="list-style-type: none"> Contribution to National Security Index International Policy Burden
			Classified	250,000	15,000,000	
			Secret	375,000	30,000,000	
			Top secret	500,000	-	
			Top secret/SCI	625,000	-	

3.4 Hytema

Table 6: Hytema Decision Reference

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authentication	Kerberos servers spending	How much will you spend on Kerberos servers for authentication?	Minimum	150,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	400,000	10,000	
Authentication	Key distribution centers spending	How much will you spend on key distribution centers for authentication?	Minimum	10,000	4,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	25,000	8,000	
Backup	RAID levels	What's the RAID level of your server backup?	0	5,000	10,000	<ul style="list-style-type: none"> • Performance • Compliance • Downtime
			1	10,000	15,000	
			5	15,000	17,500	
			6	17,500	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Backup	Remote backup spending	Choose the amount to spend on remote backup services.	Minimum	10,000	40,000	<ul style="list-style-type: none"> Performance Downtime Compliance
			Maximum	20,000	80,000	
Data Encryption	Level of encryption	What is the average scale of encryption used across the organization?	No encryption	10,000	-	<ul style="list-style-type: none"> Technical Security Index Productivity
			File	20,000	5,000	
			Folder	30,000	14,000	
			Drive	35,000	25,000	
Data Encryption	Encryption strength in bits	The strength of encryption you will use; the higher the bit strength, the stronger the encryption.	32 bits	10,000	10,000	<ul style="list-style-type: none"> Technical Security Index Performance
			64 bits	20,000	15,000	
			128 bits	25,000	20,000	
Load Management	DDOS protection through delayed binding	Delay binding to protect against DDOS attacks.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	30,000	25,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Load Management	HTTP security through load balancing	Use load balancing to improve security.	Disable	-	-	<ul style="list-style-type: none"> Technical Security Index Performance
			Enable	60,000	20,000	
Patch Management	Frequency of patch management	Determine the frequency of rolling out updates to systems.	Critical updates only	10,000	10,000	<ul style="list-style-type: none"> Productivity Performance Technical Security Index
			Critical and important updates	20,000	20,000	
			All updates	40,000	40,000	
Patch Management	Degree of patch testing prior to installation	How rigorously will you test patches before installing them?	Low	10,000	5,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	20,000	10,000	
			High	40,000	15,000	
Patch Management	Trustworthiness of patch	Will you rely only on official patches, or are you willing to use unofficial or community workarounds?	Unofficial	5,000	2,500	<ul style="list-style-type: none"> Downtime Performance
			Trusted	10,000	5,000	
			Official	15,000	7,500	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Role Based Access Control	Degree of role-based access control	What is the degree of implementation of access control by employee role?	Low	20,000	10,000	<ul style="list-style-type: none"> Technical Security Index Employee Morale
			Medium	30,000	20,000	
			High	44,000	30,000	
Virtualization OR Cloud Computing	Choose virtualization or cloud computing	Choose virtualization or cloud computing for your systems to improve security.	Virtualization	10,000	5,000	Technical Security Index
			Cloud computing	50,000	10,000	
If Virtualization Chosen	Degree of virtualization	To what degree will you implement virtualization?	Limited	2,000	10,000	Technical Security Index
			Significant	7,000	20,000	
			Full	20,000	40,000	
If Virtualization Chosen	Spending on underlying physical network	How much will you spend on the underlying physical network?	Minimum	10,000	-	Technical Security Index
			Maximum	50,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Virtualization Chosen	Degree of isolation of network	How isolated is the network under the virtualization schema?	Minor	10,000	20,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	30,000	30,000	
			Complete	60,000	50,000	
If Virtualization Chosen	Traffic monitoring on network	Choose the extent of traffic monitoring on the network.	Limited	10,000	5,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Significant	20,000	20,000	
			Full	30,000	30,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Cloud Computing Chosen	Cloud hosting model	Choose the cloud hosting model for your systems. Will you pay more for a more secure private infrastructure or share deployment with other companies for less cost?	Private	22,000	12,571	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Hybrid	16,500	8,250	
			Public	8,800	6,600	
If Cloud Computing Chosen	Services offered by the cloud	At what level of engagement will you operate off the cloud? Will you stick with software, or will you go all the way to infrastructure?	Software as a service	10,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Platform as a service	20,000	30,000	
			Infrastructure as a service	40,000	60,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Firewall	Filtering strictness	How strict is the firewall configured to be?	Low	5,000	5,000	<ul style="list-style-type: none"> Productivity Technical Security Index Performance
			Medium	10,000	7,500	
			Medium-high	12,500	10,000	
			High	17,500	12,500	
DNS Redundancy	DNS server redundancy	Enable DNS server redundancy to reduce downtime.	Yes	10,000	15,000	Downtime
			No	5,000	-	
DNS Redundancy	Split DNS topology	Use a split DNS topology to reduce downtime.	Yes	5,000	15,000	Downtime
			No	10,000	-	
Database Security	Frequency of forcing password changes in days	How frequently does the database ask for a change of password?	15	40,000	5,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			30	30,000	5,000	
			60	20,000	5,000	
			90	10,000	5,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Database Security	Degree of separation of roles for admin and operator roles	Choose to separate admin and operator roles for database systems.	None	10,000	-	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Limited	20,000	250,000	
			Complete	30,000	350,000	
Database Security	Control privileges	Are database control privileges restricted or distributed?	Restricted	10,000	90,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Distributed	5,000	180,000	
Database Security	OS services and associated ports	Will you enable or disable database-related OS services and associated ports?	Disable	-	-	<ul style="list-style-type: none"> • Productivity • Performance • Technical Security Index
			Enable	-	-	
Database Security	Database honeypots	Will you employ database honeypots to trap and redirect attacks?	Disable	-	-	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Enable	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
IDPS	Type of intrusion detection system to install	Will you employ a network-based IDS, a host-based IDS, or both?	Network-based intrusion detection (NIDS)	10,000	100,000	Technical Security Index
			Host-based intrusion detection (HIDS)	30,000	80,000	
			Both	36,000	160,000	
IDPS	Class of honeypot to deploy	Will you use a production honeypot or go for a research honeypot with better analytics?	Production honeypot	20,000	90,000	Technical Security Index
			Research honeypot	10,000	70,000	
IDPS	Strength of honeypot to deploy	How strong is the honeypot you deploy?	Pure honeypot	10,000	90,000	Technical Security Index
			Low interaction honeypot	20,000	60,000	
			High interaction honeypot	30,000	90,000	
Hiring and Employee Policy	IT team size	What strength will you keep your IT teams at, in relation to the industry average?	Less than average	10,000	600,000	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			Average	30,000	900,000	
			More than average	50,000	1,400,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Full-time employees as a percentage of the workforce	Will you choose to bolster your IT team with temporary or part-time hires?	All	8,800	4,224	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			0.9	16,500	3,960	
			0.8	22,000	5,867	
Hiring and Employee Policy	Hiring by average experience in years	What's the average experience you're looking for when you hire for IT teams?	3	8,800	12,941	Internal Security Index
			5	16,500	21,000	
			7	22,000	26,400	
			8	24,000	27,429	
			9	25,000	29,310	
Hiring and Employee Policy	Forced rotation of employees	Will you make employee rotation mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	25,000	45,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Forced vacation for employees	Will you make employee vacations mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	75,000	85,000	
Advisory Subscription and Federal Help	Degree of advisory referral	To what degree does your organization rely on security advisories from the federal government?	None	-	-	Technical Security Index
			Limited	30,000	150,000	
Advisory Subscription and Federal Help	Reliance on federal government support	To what degree will you rely on federal government support?	None	-	-	<ul style="list-style-type: none"> Technical Security Index Reputation
			For critical issues only	300,000	170,000	
			Ongoing	400,000	250,000	
Training	Training by funding	What is the extent of funding for cybersecurity training?	Minimum	1,000	50,000	<ul style="list-style-type: none"> Internal Security Index Productivity Employee Morale
			Maximum	2,000	100,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training Incentives	Average compensation bonus as a fraction of technical certification fees	How much will you reimburse employees for technical certification for security training?	25% of fees	5,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			50% of fees	10,000	40,000	
			75% of fees	15,000	60,000	
			100% of fees	20,000	80,000	
Training Incentives	Link training outcomes to promotion	Will you link training outcomes to promotion?	Yes	10,000	10,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	
Training Incentives	Link training outcomes to evaluation	Will you link training outcomes to evaluation?	Yes	15,000	7,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training and Auditing	Focus on training area: network vulnerabilities	Choose whether to focus your security auditing efforts on network vulnerabilities, controls, encryption, and penetration.	Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Focus on training area: controls		Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Focus on training area: encryption		Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Focus on training area: penetration testing		Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Frequency of physical audits of the equipment	How often will you run physical audits of system equipment?	Every three months	10,000	20,000	Technical Security Index
			Every six months	7,500	10,000	
			Once a year	5,000	5,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Degree of IT data storage redundancy	How much redundancy will you build in for IT data storage?	Low	5,000	5,000	Disaster Readiness
			Medium	10,000	10,000	
			High	15,000	20,000	
Business Continuity Planning	Degree of IT network redundancy	How much redundancy will you build in for IT networks?	Low	7,500	20,000	Disaster Readiness
			Medium	12,500	30,000	
			High	20,000	50,000	
Business Continuity Planning	Levels of power backup redundancy	How much redundancy will you build in for power backup?	1	5,000	25,000	Disaster Readiness
			2	10,000	45,000	
			3	15,000	67,500	
Business Continuity Planning	Number of backup sites	How many backup sites will you maintain?	1	5,000	75,000	Disaster Readiness
			2	10,000	150,000	
			3	15,000	200,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Number of redundant backup communication links	How many backup communication links will you maintain?	1	5,000	10,000	Disaster Readiness
			2	10,000	17,500	
			3	15,000	25,000	
Business Continuity Planning	Policy review frequency in months	How often will you review disaster recovery policy?	3	-	100,000	Disaster Readiness
			6	-	75,000	
			9	-	50,000	
			12	-	25,000	
Information Sharing	Degree of information sharing on attacks	To what extent does the organization share cybersecurity attack information publicly?	High - full disclosure	16,500	3,300	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	8,800	2,200	
			Low - no disclosure	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing	Degree of non-crisis information sharing	To what extent does the organization share routine cybersecurity information publicly?	High - full disclosure	16,500	3,536	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	8,800	1,760	
			Low - no disclosure	-	-	
Public Relations	Spending on public relations	How much will you spend on public relations?	Minimum	50,000	25,000	Reputation
			Maximum	100,000	100,000	
Emergency Bypass Policy	Spending on emergency bypass policy	How much will you spend on emergency bypass policy?	Minimum	5,000	1,000	Disaster Readiness
			Maximum	10,000	2,000	
Emergency Bypass Policy	Response to violations of typical separation of duties protocol	What is the response to violations of typical Separation of Duties protocol?	Not allowed	25,000	12,500	<ul style="list-style-type: none"> Technical Security Index Disaster Readiness
			Permitted with limitations	15,000	20,000	
			Allowed	2,500	35,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Emergency Bypass Policy	Violation penalties	What punitive actions will you use for violations of emergency bypass policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Information Sharing Policy	No. of people in groups to overlook and enforce internal information sharing	How many people will you put in groups to overlook and enforce information sharing?	2	17,600	12,000	<ul style="list-style-type: none"> Productivity Technical Security Index Employee Morale
			3	33,000	22,164	
			4	44,000	30,000	
			5	48,000	31,304	
			6	50,000	30,357	
Information Sharing Policy	Internal information sharing by role-based access control	How restrictive is the system for internal sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> Productivity Technical Security Index Employee Morale
			Limited access	10,000	35,000	
			Open system	1,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Degree of external information sharing	How restrictive is the system for external sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Customer Satisfaction • Compliance
			Limited access	10,000	35,000	
			Open system	1,000	-	
Information Sharing Policy	Frequency of disclosure for InfraGard communication in days	How frequently will you share information for the InfraGard service of information sharing between private and public entities?	7 days	30,000	2,500	<ul style="list-style-type: none"> • Contribution to National Security Index • Profitability
			14 days	25,000	5,000	
			21 days	12,500	7,500	
			28 days	10,000	10,000	
Information Sharing Policy	Violation penalties	What punitive actions will you use for violations of information sharing policy?	Warnings	-	-	Employee Morale
			Fines	-	-	
			Suspensions	-	-	
			Termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Breach Notification Policy	Degree of openness of breach notification	How open is your organization about breaches that have happened to its systems?	All incidents	24,000	50,000	<ul style="list-style-type: none"> • Reputation • Customer Satisfaction • Contribution to National Security Index
			Critical and significant incidents	22,000	35,000	
			Only critical incidents	16,500	20,000	
			None of the incidents	8,800	0	
Breach Notification Policy	Investigative agencies to call in for major security breaches	Which investigative agencies will you approach for major security breaches?	Private investigators	8,800	12,571	<ul style="list-style-type: none"> • Reputation • Employee Morale • Contribution to National Security Index • Downtime
			Forensic investigators	16,500	24,750	
			CERT	-	-	
			FBI/NSA	-	-	
Breach Notification Policy	Violation penalties	What punitive actions will you use for violations of breach notification policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Privacy program investment spending	How much will you spend on your organization's privacy program?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	50,000	10,000	
Information Privacy Policy	Appoint a dedicated privacy officer	Will you appoint a dedicated privacy officer?	Yes	8,800	10,560	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			No	-	-	
Information Privacy Policy	Privacy training spending for employees	How much will you spend on training employees on privacy policies?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	40,000	10,000	
Information Privacy Policy	Degree of information and record retention	What sort of information will you retain?	Critical information	25,000	20,000	<ul style="list-style-type: none"> Performance Employee Morale
			Operational information	15,000	75,000	
			All information	37,500	110,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Violation penalties	What punitive actions will you use for violations of information privacy policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
General Access Policies	Degree of freedom given to employees regarding communications over the Internet	How free are your employees to communicate over the Internet?	Restricted	12,500	50,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	12,500	50,000	
			Free	-	-	
General Access Policies	Degree of freedom over browsing non-business sites	How free are your employees to browse non-business sites?	Restricted	5,000	50,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	10,000	50,000	
			Free	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Degree of logging of Internet access and other system actions and accesses	Choose the degree to which Internet access and other system actions and access are logged.	None	-	-	<ul style="list-style-type: none"> Internal Security Index Employee Morale
			Limited actions	10,000	20,000	
			Critical system access only	25,000	75,000	
			All actions	50,000	125,000	
General Access Policies	Number of permitted login attempts	Choose the number of permitted login attempts.	3	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			5	-	-	
			7	-	-	
General Access Policies	Password validity in days	How long will passwords set be valid?	15	20,000	30,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			30	20,000	15,000	
			45	20,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Password length requirements	How many characters long should the password be?	4	20,000	10,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			6	30,000	10,000	
			8	45,000	10,000	
General Access Policies	Non-use of prior passwords	How many prior passwords are set to be invalid for use?	1	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			3	-	-	
			6	-	-	
General Access Policies	Violation penalties	What punitive actions will you use for violations of general access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Physically isolate rooms containing important infrastructure	Control the degree of physical access to servers.	Free access	10,000	-	Technical Security Index
			Limited access	25,000	20,000	
			Restricted access	30,000	15,000	
Physical Security	Restricting physical access through role based access control	Control the degree of physical access to servers through role-based access control.	Free access	5,000	-	<ul style="list-style-type: none"> • Productivity • Disaster Readiness • Technical Security Index
			Limited access	12,500	2,000	
			Restricted access	15,000	15,000	
Physical Security	Degree of access given to visitors	Control the degree and quality of access for visitors.	Free access	10,000	-	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Limited access	20,000	10,000	
			Accompanied free access	30,000	150,000	
			Accompanied limited access	40,000	250,000	
			Restricted access	50,000	300,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Violation penalties	What punitive actions will you use for violations of physical security policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Remote Access Policy	Degree of remote access by employee grade	For which employee grades is remote access available?	Executive management only	10,000	2,500	<ul style="list-style-type: none"> Technical Security Index Productivity
			Upper management	15,000	7,500	
			Middle management	20,000	25,000	
			All professional staff members	35,000	100,000	
Remote Access Policy	Access privileges permitted	What are the maximum remote access privileges allowed?	Low - read only	10,000	5,000	<ul style="list-style-type: none"> Technical Security Index Productivity
			Medium - read/write	15,000	5,000	
			High - read/write/delete	20,000	10,000	
			Very high - administrator level	35,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Violation penalties	What punitive actions will you use for violations of remote access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Authorized Software Policy	Type of software permitted for use by employees	How lenient are you in terms of software usage?	Freeware	-	-	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Games	20,000	30,000	
			Open-source	-	-	
			Approved software	100,000	150,000	
Authorized Software Policy	Software evaluation frequency in months	How frequently will you evaluate systems for presence of unauthorized software?	6	25,000	85,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			12	35,000	50,000	
			18	45,000	40,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authorized Software Policy	Violation penalties	What punitive actions will you use for violations of authorized software policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Systems Development Testing	Intensity of quality assurance testing	How intense is your quality assurance testing?	Low	40,000	50,000	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Medium	60,000	150,000	
			High	90,000	300,000	
Systems Development Testing	Degree of reliance on external vendor	Choose the degree of reliance on external vendors for systems development testing.	Usability and other minor testing	10,000	50,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Supplementary testing	20,000	100,000	
			Comprehensive testing	30,000	200,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Antivirus Policy	Quality of antivirus solution used	Choose the quality of the antivirus solution used across the organization.	Baseline	30,000	50,000	<ul style="list-style-type: none"> • Performance • Productivity • Technical Security Index
			Strong	50,000	100,000	
			State-of-the-art	70,000	180,000	
Antivirus Policy	Frequency of scans	How frequently does the antivirus scan run?	Multiple times per day	24,000	28,800	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Once daily	22,000	33,846	
			Once per week	16,500	15,000	
			Once per month	8,800	8,800	
Antivirus Policy	Frequency of patch updates	How frequently will you update your antivirus solution with patches?	Always once released	22,000	66,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index
			Only for major and critical updates	16,500	39,286	
			Only for critical updates	8,800	18,857	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Insurance Policy	Degree of insurance used against a cyberattack	How high will you prioritize insurance against a cyberattack?	Low	8,800	88,000	<ul style="list-style-type: none"> Disaster Readiness Compliance
			Medium	16,500	132,000	
			High	22,000	330,000	

3.5 Mistral Bank

Table 7: Mistral Bank Decision Reference

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authentication	Kerberos servers spending	How much will you spend on Kerberos servers for authentication?	Minimum	150,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	400,000	10,000	
Authentication	Key distribution centers spending	How much will you spend on key distribution centers for authentication?	Minimum	10,000	4,000	<ul style="list-style-type: none"> • Technical Security Index • Performance • Downtime
			Maximum	25,000	8,000	
Backup	RAID levels	What's the RAID level of your server backup?	0	5,000	10,000	<ul style="list-style-type: none"> • Performance • Compliance • Downtime
			1	10,000	15,000	
			5	15,000	17,500	
			6	17,500	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Backup	Hot site maintenance spending	Choose your spending on maintaining sites that can serve as full functional sites in case of failure.	Minimum	200,000	25,000	Downtime
			Maximum	400,000	125,000	
Backup	Remote backup spending	Choose the amount to spend on remote backup services.	Minimum	10,000	40,000	<ul style="list-style-type: none"> • Performance • Downtime • Compliance
			Maximum	20,000	80,000	
Data Encryption	Level of encryption	What is the average scale of encryption used across the organization?	No encryption	10,000	-	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			File	20,000	5,000	
			Folder	30,000	14,000	
			Drive	35,000	25,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Data Encryption	Encryption strength in bits	The strength of encryption you will use; the higher the bit strength, the stronger the encryption.	32 bits	10,000	10,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			64 bits	20,000	15,000	
			128 bits	25,000	20,000	
Load Management	DDOS protection through delayed binding	Delay binding to protect against DDOS attacks.	Disable	-	-	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Enable	30,000	25,000	
Load Management	HTTP security through load balancing	Use load balancing to improve security.	Disable	-	-	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Enable	60,000	20,000	
Patch Management	Frequency of patch management	Determine the frequency of rolling out updates to systems.	Critical updates only	10,000	10,000	<ul style="list-style-type: none"> • Productivity • Performance • Technical Security Index
			Critical and important updates	20,000	20,000	
			All updates	40,000	40,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Patch Management	Degree of patch testing prior to installation	How rigorously will you test patches before installing them?	Low	10,000	5,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	20,000	10,000	
			High	40,000	15,000	
Patch Management	Trustworthiness of patch	Will you rely only on official patches, or are you willing to use unofficial or community workarounds?	Unofficial	5,000	2,500	<ul style="list-style-type: none"> Downtime Performance
			Trusted	10,000	5,000	
			Official	15,000	7,500	
Role Based Access Control	Degree of role-based access control	What is the degree of implementation of access control by employee role?	Low	20,000	10,000	<ul style="list-style-type: none"> Technical Security Index Employee Morale
			Medium	30,000	20,000	
			High	44,000	30,000	
Virtualization OR Cloud Computing	Choose virtualization or cloud computing	Choose virtualization or cloud computing for your systems to improve security.	Virtualization	10,000	5,000	Technical Security Index
			Cloud computing	50,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Virtualization Chosen	Degree of virtualization	To what degree will you implement virtualization?	Limited	2,000	10,000	Technical Security Index
			Significant	7,000	20,000	
			Full	20,000	40,000	
If Virtualization Chosen	Spending on underlying physical network	How much will you spend on the underlying physical network?	Minimum	10,000	-	Technical Security Index
			Maximum	50,000	-	
If Virtualization Chosen	Degree of isolation of network	How isolated is the network under the virtualization schema?	Minor	10,000	20,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Medium	30,000	30,000	
			Complete	60,000	50,000	
If Virtualization Chosen	Traffic monitoring on network	Choose the extent of traffic monitoring on the network.	Limited	10,000	5,000	<ul style="list-style-type: none"> Performance Technical Security Index
			Significant	20,000	20,000	
			Full	30,000	30,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
If Cloud Computing Chosen	Cloud hosting model	Choose the cloud hosting model for your systems. Will you pay more for a more secure private infrastructure or share deployment with other companies for less cost?	Private	22,000	12,571	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Hybrid	16,500	8,250	
			Public	8,800	6,600	
If Cloud Computing Chosen	Services offered by the cloud	At what level of engagement will you operate off the cloud? Will you stick with software, or will you go all the way to infrastructure?	Software as a service	10,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Performance
			Platform as a service	20,000	30,000	
			Infrastructure as a service	40,000	60,000	
Firewall	Filtering strictness	How strict is the firewall configured to be?	Low	5,000	5,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Performance
			Medium	10,000	7,500	
			Medium-high	12,500	10,000	
			High	17,500	12,500	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
DNS Redundancy	DNS server redundancy	Enable DNS server redundancy to reduce downtime.	Yes	10,000	15,000	Downtime
			No	5,000	-	
DNS Redundancy	Split DNS topology	Use a split DNS topology to reduce downtime.	Yes	5,000	15,000	Downtime
			No	10,000	-	
Database Security	Frequency of forcing password changes in days	How frequently does the database ask for a change of password?	15	40,000	5,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			30	30,000	5,000	
			60	20,000	5,000	
			90	10,000	5,000	
Database Security	Degree of separation of roles for admin and operator roles	Choose to separate admin and operator roles for database systems.	None	10,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited	20,000	250,000	
			Complete	30,000	350,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Database Security	Control privileges	Are database control privileges restricted or distributed?	Restricted	10,000	90,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Distributed	5,000	180,000	
Database Security	OS services and associated ports	Will you enable or disable database-related OS services and associated ports?	Disable	-	-	<ul style="list-style-type: none"> Productivity Performance Technical Security Index
			Enable	-	-	
Database Security	Database honeypots	Will you employ database honeypots to trap and redirect attacks?	Disable	-	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Enable	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
IDPS	Type of intrusion detection system to install	Will you employ a network-based IDS, a host-based IDS, or both?	Network-based intrusion detection (NIDS)	10,000	100,000	Technical Security Index
			Host-based intrusion detection (HIDS)	30,000	80,000	
			Both	36,000	160,000	
IDPS	Class of honeypot to deploy	Will you use a production honeypot or go for a research honeypot with better analytics?	Production honeypot	20,000	90,000	Technical Security Index
			Research honeypot	10,000	70,000	
IDPS	Strength of honeypot to deploy	How strong is the honeypot you deploy?	Pure honeypot	10,000	90,000	Technical Security Index
			Low interaction honeypot	20,000	60,000	
			High interaction honeypot	30,000	90,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	IT team size	What strength will you keep your IT teams at, in relation to the industry average?	Less than average	10,000	600,000	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			Average	30,000	900,000	
			More than average	50,000	1,400,000	
Hiring and Employee Policy	Full-time employees as a percentage of the workforce	Will you choose to bolster your IT team with temporary or part-time hires?	All	8,800	4,224	<ul style="list-style-type: none"> Productivity Employee Morale Technical Security Index
			0.9	16,500	3,960	
			0.8	22,000	5,867	
Hiring and Employee Policy	Hiring by average experience in years	What's the average experience you're looking for when you hire for IT teams?	3	8,800	12,941	Internal Security Index
			5	16,500	21,000	
			7	22,000	26,400	
			8	24,000	27,429	
			9	25,000	29,310	
Hiring and Employee Policy	Spending on background check of vendors	How much will you spend on background checks on vendors?	Minimum	1,000	10,000	<ul style="list-style-type: none"> Internal Security Index Compliance
			Maximum	2,000	20,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Hiring and Employee Policy	Forced rotation of employees	Will you make employee rotation mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	25,000	45,000	
Hiring and Employee Policy	Forced vacation for employees	Will you make employee vacations mandatory?	Disable	-	-	<ul style="list-style-type: none"> Productivity Employee Morale Internal Security Index
			Enable	75,000	85,000	
Advisory Subscription and Federal Help	Degree of advisory referral	To what degree does your organization rely on security advisories from the federal government?	None	-	-	Technical Security Index
			Limited	30,000	150,000	
Advisory Subscription and Federal Help	Reliance on federal government support	To what degree will you rely on federal government support?	None	-	-	<ul style="list-style-type: none"> Technical Security Index Reputation
			For critical issues only	300,000	170,000	
			Ongoing	400,000	250,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training	Training by funding	What is the extent of funding for cybersecurity training?	Minimum	1,000	50,000	<ul style="list-style-type: none"> Internal Security Index Productivity Employee Morale
			Maximum	2,000	100,000	
Training	Focus on phishing training by target	Choose the focus of phishing training: customers, employees, and both.	Customers only	-	-	Customer Satisfaction
			Employees only	-	-	
			Customers and employees	-	-	
Training	Focus on phishing training on credit card fraud	Choose the focus of phishing training: customers, employees, and both.	Customers only	5,000	25,000	Customer Satisfaction
			Employees only	7,500	100,000	
			Customers and employees	12,000	125,000	
Training	Investment training for the fraud investigation team	How much will you invest in training for the fraud investigation team?	Minimum	3,000	75,000	Customer Satisfaction
			Maximum	7,500	125,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training Incentives	Average compensation bonus as a fraction of technical certification fees	How much will you reimburse employees for technical certification for security training?	25% of fees	5,000	20,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			50% of fees	10,000	40,000	
			75% of fees	15,000	60,000	
			100% of fees	20,000	80,000	
Training Incentives	Link training outcomes to promotion	Will you link training outcomes to promotion?	Yes	10,000	10,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	
Training Incentives	Link training outcomes to evaluation	Will you link training outcomes to evaluation?	Yes	15,000	7,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity • Employee Morale
			No	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Training and Auditing	Focus on training area: network vulnerabilities	Choose whether to focus your security auditing efforts on network vulnerabilities, controls, encryption, and penetration.	Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Focus on training area: controls		Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Focus on training area: encryption		Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Focus on training area: penetration testing		Minimum	-	-	<ul style="list-style-type: none">Technical Security IndexCompliance
			Maximum	-	-	
Training and Auditing	Frequency of physical audits of the equipment	How often will you run physical audits of system equipment?	Every three months	10,000	20,000	Technical Security Index
			Every six months	7,500	10,000	
			Once a year	5,000	5,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Degree of IT data storage redundancy	How much redundancy will you build in for IT data storage?	Low	5,000	5,000	Disaster Readiness
			Medium	10,000	10,000	
			High	15,000	20,000	
Business Continuity Planning	Degree of IT network redundancy	How much redundancy will you build in for IT networks?	Low	7,500	20,000	Disaster Readiness
			Medium	12,500	30,000	
			High	20,000	50,000	
Business Continuity Planning	Levels of power backup redundancy	How much redundancy will you build in for power backup?	1	5,000	25,000	Disaster Readiness
			2	10,000	45,000	
			3	15,000	67,500	
Business Continuity Planning	Number of backup sites	How many backup sites will you maintain?	1	5,000	75,000	Disaster Readiness
			2	10,000	150,000	
			3	15,000	200,000	
Business Continuity Planning	Number of redundant backup communication links	How many backup communication links will you maintain?	1	5,000	10,000	Disaster Readiness
			2	10,000	17,500	
			3	15,000	25,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Business Continuity Planning	Policy review frequency in months	How often will you review disaster recovery policy?	3	-	100,000	Disaster Readiness
			6	-	75,000	
			9	-	50,000	
			12	-	25,000	
Information Sharing	Degree of information sharing on attacks	To what extent does the organization share cybersecurity attack information publicly?	High - full disclosure	16,500	3,300	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	8,800	2,200	
			Low - no disclosure	-	-	
Information Sharing	Degree of non-crisis information sharing	To what extent does the organization share routine cybersecurity information publicly?	High - full disclosure	16,500	3,536	<ul style="list-style-type: none"> Profitability Disaster Readiness
			Medium - non-sensitive disclosure	8,800	1,760	
			Low - no disclosure	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Public Relations	Spending on public relations	How much will you spend on public relations?	Minimum	50,000	25,000	Reputation
			Maximum	100,000	100,000	
Emergency Bypass Policy	Spending on emergency bypass policy	How much will you spend on emergency bypass policy?	Minimum	5,000	1,000	Disaster Readiness
			Maximum	10,000	2,000	
Emergency Bypass Policy	Response to violations of typical separation of duties protocol	What is the response to violations of typical Separation of Duties protocol?	Not allowed	25,000	12,500	<ul style="list-style-type: none"> • Technical Security Index • Disaster Readiness
			Permitted with limitations	15,000	20,000	
			Allowed	2,500	35,000	
Emergency Bypass Policy	Violation penalties	What punitive actions will you use for violations of emergency bypass policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	No. of people in groups to overlook and enforce internal information sharing	How many people will you put in groups to overlook and enforce information sharing?	2	17,600	12,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			3	33,000	22,164	
			4	44,000	30,000	
			5	48,000	31,304	
			6	50,000	30,357	
Information Sharing Policy	Internal information sharing by role-based access control	How restrictive is the system for internal sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Employee Morale
			Limited access	10,000	35,000	
			Open system	1,000	-	
Information Sharing Policy	Degree of external information sharing	How restrictive is the system for external sharing of information?	Strictly need-to-know	15,000	50,000	<ul style="list-style-type: none"> • Productivity • Technical Security Index • Customer Satisfaction • Compliance
			Limited access	10,000	35,000	
			Open system	1,000	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Sharing Policy	Frequency of disclosure for InfraGard communication in days	How frequently will you share information for the InfraGard service of information sharing between private and public entities?	7 days	30,000	2,500	<ul style="list-style-type: none"> Contribution to National Security Index Profitability
			14 days	25,000	5,000	
			21 days	12,500	7,500	
			28 days	10,000	10,000	
Information Sharing Policy	Violation penalties	What punitive actions will you use for violations of information sharing policy?	Warnings	-	-	Employee Morale
			Fines	-	-	
			Suspensions	-	-	
			Termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Breach Notification Policy	Degree of openness of breach notification	How open is your organization about breaches that have happened to its systems?	All incidents	24,000	13,200	<ul style="list-style-type: none"> • Reputation • Customer Satisfaction • Contribution to National Security Index
			Critical and significant incidents	22,000	11,000	
			Only critical incidents	16,500	10,667	
			None of the incidents	8,800	8,800	
Breach Notification Policy	Investigative agencies to call in for major security breaches	Which investigative agencies will you approach for major security breaches?	Private investigators	8,800	12,571	<ul style="list-style-type: none"> • Reputation • Employee Morale • Contribution to National Security Index • Downtime
			Forensic investigators	16,500	24,750	
			CERT	-	-	
			FBI/NSA	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Breach Notification Policy	Violation penalties	What punitive actions will you use for violations of breach notification policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Information Privacy Policy	Privacy program investment spending	How much will you spend on your organization's privacy program?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	50,000	10,000	
Information Privacy Policy	Appoint a dedicated privacy officer	Will you appoint a dedicated privacy officer?	Yes	8,800	10,560	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			No	-	-	
Information Privacy Policy	Privacy training spending for employees	How much will you spend on training employees on privacy policies?	Minimum	10,000	5,000	<ul style="list-style-type: none"> Employee Morale Customer Satisfaction
			Maximum	40,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Information Privacy Policy	Degree of information and record retention	What sort of information will you retain?	Critical information	25,000	20,000	<ul style="list-style-type: none"> • Performance • Employee Morale
			Operational information	15,000	75,000	
			All information	37,500	110,000	
Information Privacy Policy	Violation penalties	What punitive actions will you use for violations of information privacy policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
General Access Policies	Degree of freedom given to employees regarding communications over the Internet	How free are your employees to communicate over the Internet?	Restricted	12,500	50,000	<ul style="list-style-type: none"> • Employee Morale • Productivity
			Time-limited	12,500	50,000	
			Free	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Degree of freedom over browsing non-business sites	How free are your employees to browse non-business sites?	Restricted	5,000	50,000	<ul style="list-style-type: none"> Employee Morale Productivity
			Time-limited	10,000	50,000	
			Free	-	-	
General Access Policies	Degree of logging of Internet access and other system actions and accesses	Choose the degree to which Internet access and other system actions and access are logged.	None	-	-	<ul style="list-style-type: none"> Internal Security Index Employee Morale
			Limited actions	10,000	20,000	
			Critical system access only	25,000	75,000	
			All actions	50,000	125,000	
General Access Policies	Number of permitted login attempts	Choose the number of permitted login attempts.	3	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			5	-	-	
			7	-	-	
General Access Policies	Password validity in days	How long will passwords set be valid?	15	20,000	30,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			30	20,000	15,000	
			45	20,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
General Access Policies	Password length requirements	How many characters long should the password be?	4	20,000	10,000	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			6	30,000	10,000	
			8	45,000	10,000	
General Access Policies	Non-use of prior passwords	How many prior passwords are set to be invalid for use?	1	-	-	<ul style="list-style-type: none"> Employee Morale Productivity Technical Security Index
			3	-	-	
			6	-	-	
General Access Policies	Violation penalties	What punitive actions will you use for violations of general access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Physically isolate rooms containing important infrastructure	Control the degree of physical access to servers.	Free access	10,000	-	Technical Security Index
			Limited access	25,000	20,000	
			Restricted access	30,000	15,000	
Physical Security	Restricting physical access through role based access control	Control the degree of physical access to servers through role-based access control.	Free access	5,000	-	<ul style="list-style-type: none"> • Productivity • Disaster Readiness • Technical Security Index
			Limited access	12,500	2,000	
			Restricted access	15,000	15,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Physical Security	Degree of access given to visitors	Control the degree and quality of access for visitors.	Free access	10,000	-	<ul style="list-style-type: none"> Productivity Technical Security Index
			Limited access	20,000	10,000	
			Accompanied free access	30,000	150,000	
			Accompanied limited access	40,000	250,000	
			Restricted access	50,000	300,000	
Physical Security	Violation penalties	What punitive actions will you use for violations of physical security policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Degree of remote access by employee grade	For which employee grades is remote access available?	Executive management only	10,000	2,500	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Upper management	15,000	7,500	
			Middle management	20,000	25,000	
			All professional staff members	35,000	100,000	
Remote Access Policy	Access privileges permitted	What are the maximum remote access privileges allowed?	Low - read only	10,000	5,000	<ul style="list-style-type: none"> • Technical Security Index • Productivity
			Medium - read/write	15,000	5,000	
			High - read/write/delete	20,000	10,000	
			Very high - administrator level	35,000	10,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Remote Access Policy	Violation penalties	What punitive actions will you use for violations of remote access policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Authorized Software Policy	Type of software permitted for use by employees	How lenient are you in terms of software usage?	Freeware	-	-	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Games	20,000	30,000	
			Open-source	-	-	
			Approved software	100,000	150,000	
Authorized Software Policy	Software evaluation frequency in months	How frequently will you evaluate systems for presence of unauthorized software?	6	25,000	85,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			12	35,000	50,000	
			18	45,000	40,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Authorized Software Policy	Violation penalties	What punitive actions will you use for violations of authorized software policy?	Focus on warnings	-	-	Employee Morale
			Focus on fines	-	-	
			Focus on suspensions	-	-	
			Focus on termination	-	-	
Systems Development Testing	Intensity of quality assurance testing	How intense is your quality assurance testing?	Low	40,000	50,000	<ul style="list-style-type: none"> Employee Morale Technical Security Index
			Medium	60,000	150,000	
			High	90,000	300,000	
Systems Development Testing	Degree of reliance on external vendor	Choose the degree of reliance on external vendors for systems development testing.	Usability and other minor testing	10,000	50,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Supplementary testing	20,000	100,000	
			Comprehensive testing	30,000	200,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Antivirus Policy	Quality of antivirus solution used	Choose the quality of the antivirus solution used across the organization.	Baseline	30,000	50,000	<ul style="list-style-type: none"> Performance Productivity Technical Security Index
			Strong	50,000	100,000	
			State-of-the-art	70,000	180,000	
Antivirus Policy	Frequency of scans	How frequently does the antivirus scan run?	Multiple times per day	24,000	28,800	<ul style="list-style-type: none"> Productivity Technical Security Index
			Once daily	22,000	33,846	
			Once per week	16,500	15,000	
			Once per month	8,800	8,800	
Antivirus Policy	Frequency of patch updates	How frequently will you update your antivirus solution with patches?	Always once released	24,000	72,000	<ul style="list-style-type: none"> Productivity Technical Security Index
			Only for major and critical updates	22,000	52,381	
			Only for critical updates	16,500	35,357	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
SOX and GLBA	Degree of control in identity provisioning	Choose the degree of control in identity provisioning.	None	-	-	<ul style="list-style-type: none"> Technical Security Index Compliance
			Limited	15,000	14,000	
			Complete	30,000	18,000	
SOX and GLBA	Degree of customer-end SSO implementation	Choose the degree of customer-end SSO implementation.	None	-	-	<ul style="list-style-type: none"> Customer Satisfaction Performance Technical Security Index
			Limited	25,000	70,000	
			Complete	50,000	90,000	
SOX and GLBA	SOX training and compliance spending	Choose the spending on SOX training and compliance.	Minimum	200,000	75,000	<ul style="list-style-type: none"> Technical Security Index Compliance
			Maximum	400,000	150,000	
SOX and GLBA	Quality of third-party service providers for credit card and check processing	Choose the quality grade of third-party service providers for credit card and check processing.	Grade B	17,600	3,520	<ul style="list-style-type: none"> Technical Security Index Compliance Customer Satisfaction
			Grade B+	33,000	7,920	
			Grade A	44,000	14,667	
			Grade A+	48,000	16,000	

Category	Decision	Explanation	Options	Capital Cost (\$)	Operating Cost (\$)	Indicators Affected
Financial Security Measures	Frequency of credit card usage security alerts	How frequently are credit card usage security alerts issued?	Low	50,000	15,000	Customer Satisfaction
			Medium	75,000	25,000	
			High	90,000	35,000	
Financial Security Measures	Mode of reception	What is the mode of reception for credit card usage security alerts?	E-mail	25,000	10,000	Customer Satisfaction
			SMS	75,000	12,000	
			Phone call	150,000	15,000	
Financial Security Measures	Security questions rigor	How rigorous are the security questions requirements?	Low	5,000	20,000	Customer Satisfaction
			Medium	7,500	27,500	
			High	10,000	32,500	
Financial Security Measures	Account lockout procedure rigor	How rigorous is the account lockout procedure?	Low	5,000	10,000	Customer Satisfaction
			Medium	10,000	12,000	
			High	15,000	15,000	
Insurance Policy	Degree of insurance used against a cyberattack	How high will you prioritize insurance against a cyberattack?	Low	8,800	88,000	<ul style="list-style-type: none"> Disaster Readiness Compliance
			Medium	16,500	132,000	
			High	22,000	330,000	

4. Indicator Reference

The indicators are either indices or numeric values. Indices will be kept in the range of 0 to 200. Indices are best for teams when they are high in value (> 100) and vice versa. However, the Downtime and Disaster Damage indices are an exception, with higher values being detrimental to performance.

Financial indicators like Budget and Revenues will be numeric values in dollars. The table below details the different indicators used and how they relate to each other.

Table 8: Indicator Reference

Indicator	Description
Budget (Budget Allocated)	This is the budget allocated to a particular team. The budget is used up based on the decisions the user chooses. Budget is measured in dollars.
Compliance Index	This is a measure of compliance attained by a particular team with respect to various security policies applicable to that team. Compliance is measured as an index on a scale of 200.
Contribution to National Security Index	This indicator is the measure of the effect on National Security Index by a particular team's decisions, derived from the team's Security Index. The Contribution to National Security Index of all the teams is averaged to arrive at a single National Security Index.
Customer Satisfaction Index	This is a measure of how satisfied the customers of a particular team are. Customer satisfaction is measured as an index which is on a scale of 200.
Disaster Damage Index	Whenever there is a disaster at a national level we measure the damage caused to the organization using this indicator. Disaster Damage is an index measured on a scale of 200.

Indicator	Description
Disaster Readiness Index	This indicator explains the readiness of a particular team in controlling the effects of a disaster. This indicator is measured as an index on a scale of 200.
Downtime Index	This indicator is the annual downtime percentage, relating to the particular service the organization offers. This indicator is measured as an index on a scale of 200.
Economic Health Index	This indicator is a national level indicator of the economic status of the U.S. This indicator is measured as an index on a scale of 200.
Employee Morale Index	This indicator explains the level of employee morale in the organization. This indicator is measured as an index on a scale of 200.
Insurance Payout Index	This is the insurance payout to the organization when downtime occurs, measured in dollars. A fraction of this is added to the budget for the next round.
Internal Security Index	This indicator explains the state of a company's security index from the internal policy aspect. This indicator is measured as an index on a scale of 200.
International Policy Burden Index	This is the 'policy burden' the U.S. incurs when it co-operates with other countries on cybersecurity.
National Security Index	This indicator tells us the degree of security at the national level. This is a weighted average of the "contribution to national security" indices of various teams in the country. This indicator is measured as an index on a scale of 200. It is a shared, global indicator; all teams will have the same value of National Security Index in each round, but have a different Contribution to National Security Index.
Network Load Index	This measures the amount of load on the network during the duration of a round. This indicator is measured as an index on a scale of 200.
No. of Customers Index	This indicator represents the number of customers of the respective teams.
Performance	This indicator represents the system performance of a particular team. This indicator is measured as an index on a scale of 200.

Indicator	Description
Popular Sentiment Index	The indicator of how the people in the U.S. feel: confidence vs. panic.
Productivity Index	This relates to the employee productivity. This indicator is measured as an index on a scale of 200.
Profitability Index	An index of how profitable a company or agency is, on a scale of 200. For the federal government team, this represents the surplus.
Reputation Index	A measure of the market reputation of a particular team. This indicator is measured as an index on a scale of 200.
Revenues	The revenues earned by the company (team) at the end of a particular round. Revenues are measured in dollars.
Security Index	This represents the level of security in a particular team. This relates to the security status of a particular team. This indicator is measured as an index on a scale of 200. It is derived from Internal Security Index and Technical Security Index.
System Health Index	This is a measure of the condition of systems of a particular team. The delay effects involved in the relationships help capture the phenomenon of recovery over time. This indicator is measured as an index on a scale of 200.
System Recovery Index	This measures the degree to which systems recover from a state of disaster or attack from the outside world per round. Measured as an index on a scale of 200.
System Resiliency Index	This affects the rate of recovery of the system. This indicator is measured as an index on a scale of 200.
Technical Security Index	A security index for the organization stemming only from technical measures. This indicator is measured as an index on a scale of 200.

5. Cross-Team Module

This section details how the CCS computes and applies cross-team effects.

The essence of the cross-team module is that the changes in the key indicators of each team impact the indicators of the other teams. This replicates real-world scenarios where different entities are linked through their performance on key individual metrics.

5.1 Flow and Architecture

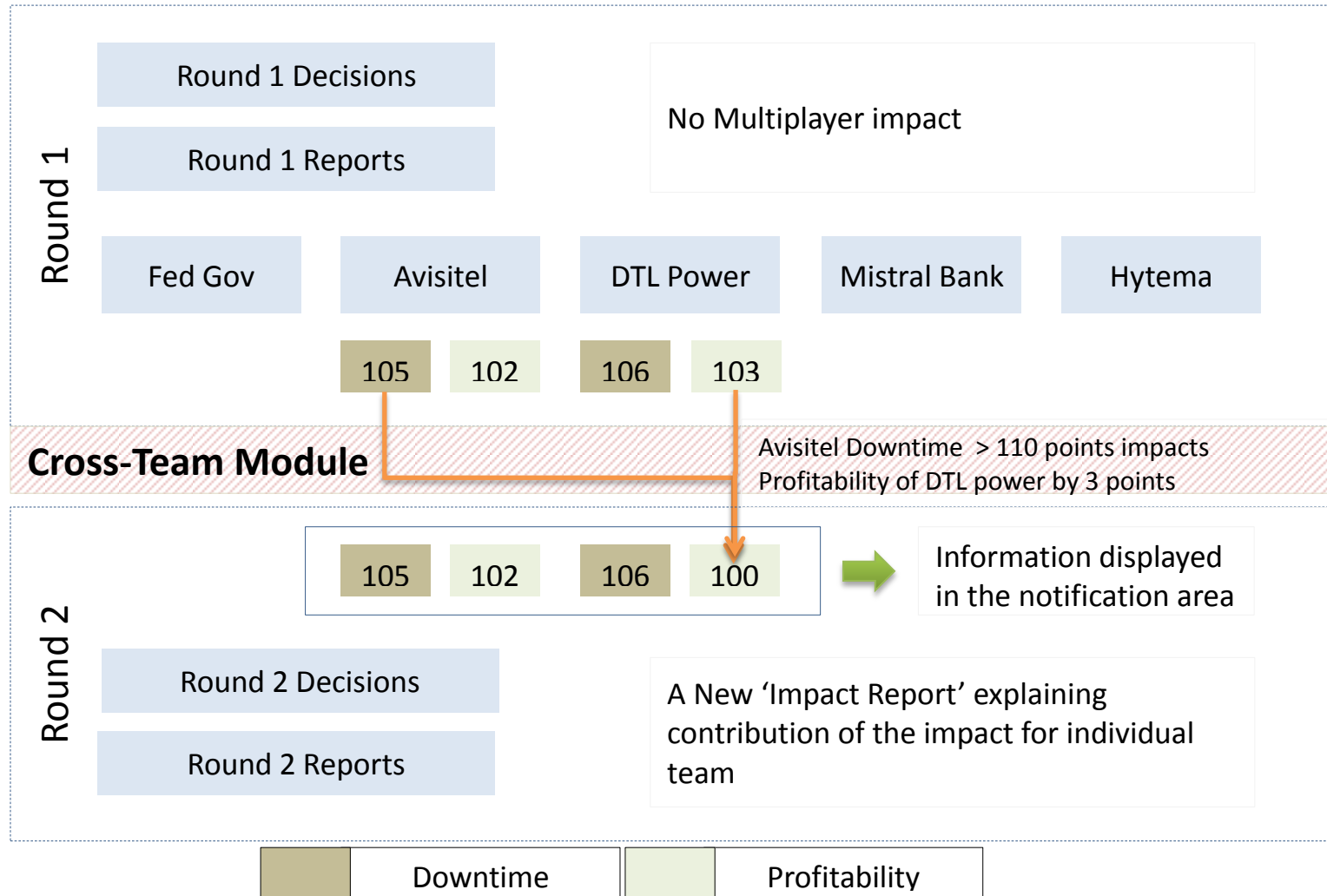


Figure 1: Cross-Team Module

The flow of the cross-team effects is detailed above.

At the end of the first round, there is no effect from the cross-team effects on the indicator values shown for each team, it being the first round.

Prior to the start of the second round, however, the values of the indicators are compared to certain benchmarks, and if the benchmarks are broken, the cross-team module will cause some changes to certain indicators of the teams for the second round. In our example above, Avisitel's Downtime crosses the 110 threshold in Round 1 and reduces the Profitability of DTL Power by 3 points.

The resulting impacts are available in the impact report in the application.

Keep in mind that these impacts will add on to the decisions made in Round 2. Therefore, in the situation above, DTL Power starts 'behind' on Profitability in Round 2 by 3 points. If it makes decisions that improve its Profitability, it can overcome this deficit.

Also remember that the cross-team module operates at the end of each round (except for the last round). So if Avisitel's Downtime were to stay above 110 for every round till the end, ***the teams would get their Profitability affected similarly in every round***, not just the first time the indicator crossed 110.

6. Other Calculations

In this section we detail any calculation procedures that are not related to the model directly.

6.1 Cost Considerations

Each decision in the CCS has costs associated with it, as detailed in Section 3 of this document.

The costs are:

- **Capital costs**; these costs are applied only when there is a change in the decision setting from the previous round in the current round.
- **Operating costs**; these costs are applied every round whether the decision setting changes or remains the same.

For some decisions that are sliders instead of drop-downs, note that the values displayed on the slider are the capital costs alone. Therefore, increasing or decreasing the slider will also change the operating costs involved in direct proportion based on the ranges provided in the reference tables. *Consequently, the change in the actual budgets will not match the change in the slider, because the budget must also take into account the operating cost change because of your decision.*

Therefore, in each round, the CCS calculates the total cost as follows:

Total Cost = Capital Cost for all team members + **Operating Cost** for all team members

This total cost then gets used in two ways:

- It is subtracted from the **Budget Allocated** to obtain **Budget Used**.
- It is subtracted from the **Revenues**, thus indirectly affecting **Profitability**. So the higher the costs of the team, the lower its profitability. Because **Profitability** affects **Budget Allocated**, this also causes the next round budget allocation to decrease.

6.2 Budget Calculations

Budget is an indicator that is affected by other indicators in the model, but unlike other indicators, it is also linked directly to your decisions of the students through the costs of those decisions.

There are four budgetary values: **Budget Allocated**, **Budget Used**, **Budget Left**, and **Overdraft**. Note that the last three are shown on the screen. The relationships between these are as follows:

- **Budget Allocated** is the constant budget set by the game master at simulation creation for the whole team. This is actually the **Budget** used in the model.
- **Budget Used** indicates the actual budget used by the whole team. It is derived from the costs that have been set for the decisions. For each decision, the CCS sums up the cost corresponding to each decision (as described in **Section 3** of this document), and calculates the total budget usage across the team.
- **Budget Left** is simply derived as: **Budget Left = Budget – Budget Used**. *It does not carry over into the next round.*
- **Overdraft** is an additional budget that is fixed at 10 percent of the **Budget Allocated** to you.

The **Budget Allocated** round to round for a team changes somewhat based on the team's collective decisions. Factors that affect budgeting include:

- **Profitability:** If the profitability of a team exceeds 100 in a round, it increases the budget allocated in the next round, and if it drops below 100, it decreases the budget allocated in the next round. This is a lag effect, as shown in the causal loop diagram.
- **Insurance Payout:** If a team's downtime exceeds 100, the net insurance payout (after adjustment for premium) is a positive contribution that adds to the budget allocated for the second succeeding round. If a team's downtime drops below 100, the net insurance payout goes negative and is hence deducted from the budget allocated from the second succeeding round.

6.3 National Security Index Calculation

The National Security Index is an indicator that is shared across all teams, yet derives its value from the respective contributions made by the five teams towards their respective Security Indices. The Federal Government, given its national role, has decision categories that affect National Security Index directly as well.

From the Security Index of each team we derive their contribution to the National Security Index, and then we average these numbers to arrive at a single common National Security Index.

7. Glossary

This section details frequently used terms of the CCS.

Table 9: Glossary of CCS Terminology

Term	Description
Budget	<p>An allotted amount of funds available for an organization (e.g., DTL Power) to spend within a single year (i.e., a round within the simulation game). An organization's annual budget may vary from year to year, depending on that organization's decisions and annual performance indicators (i.e., round outcomes).</p> <p>Budget surpluses in one year are not carried forward to the next year (i.e., round).</p> <p>A budget overdraft will become available if an organization overspends its budget for the year.</p> <p>The Cybersecurity Capstone Simulation uses the terms <i>budget</i> and <i>allocated budget</i> synonymously.</p>
CCS	The Cybersecurity Capstone Simulation.
Decision	A virtual lever that you use to respond to the events within the game world, and create outcomes that improve the state of the virtual USA. Decisions are chosen by students at the outset and are restricted accordingly in the actual simulation play period.
Economic Downturn	A situation in which the national economy suffers due to one or more of the following macroeconomic factors: increased inflation, increased unemployment, decreased gross domestic product (GDP), lower stock market indexes, a decrease in foreign currency exchange rates for the U.S. dollar, a lack of consumer spending, or other related factors.
Economic Upturn	A situation in which the national economy improves and is strengthened. This can be attributed to one or more of the following macroeconomic factors: increased employment, higher gross domestic product (GDP), higher stock market indexes, a stronger U.S. dollar in relation to other major currencies, decreased inflation, decreased interest rates, or lower national debt.
Events	Scenarios or occurrences resembling real life that are injected by the game master into simulation rounds, such as worm and virus attacks, and natural disasters like floods. Students see events in terms of media items within the simulation.

Term	Description
Game Master	The administrative role in charge of the CCS as a whole, with ultimate privileges in terms of controlling the simulation.
Indicator	An index that the simulation uses to show the user the state of the virtual nation in the simulation.
Media Inputs/Items	Fictitious media inputs resembling real-life news notifications that are supplied to students between rounds. These may warn students of upcoming events, and detail outcomes of the events of past rounds.
Outcome	The state of the simulation after an event has occurred. Events can create multiple outcomes for a given round, which the simulation integrates to arrive at a final simulation state for that round. Students see outcomes in terms of their effects: a successful worm intrusion creates downtime as an outcome. Media items are also linked to these outcomes, as well as internal notifications.
Overdraft	<p>A budget addition that is provided to an organization (e.g., Avisitel) when it has spent its entire allocated budget within a single year (i.e., a round within the simulation). Therefore, an overdraft enables the organization to continue considering critical decisions that might require additional funds after a budget overrun.</p> <p>The organization will receive an overdraft that is 10 percent of its allocated budget for that particular year. However, the organization is not required to spend the overdraft.</p> <p>An organization that uses an overdraft will have its profitability reduced for the current year, which will in turn reduce its budget for the following year.</p>
Round	A decision-making cycle representing a single year. A discrete set of choices that is isolated in time, but not necessarily in terms of impact, from other such cycles.
Section	The virtual class. The student body will be divided into sections internally by UMUC.